

#withcare



INTERNATIONAL FREIGHT FORWARDERS

ALBINI & PITIGLIANI
INTERNATIONAL FREIGHT FORWARDERS

WITHCARE



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Commitment, Accountability, Relationship, and Expertise are the core values of our philosophy, through which **we are committed to making a difference in the shipping and logistics sector.**

C ommitment A ccountability R elationship E xpertise

Every service requested is a promise kept. Your satisfaction is our satisfaction.

We create solutions to solve real problems in a complex world, with direct commitment. We won't let you down: your success is our success.

For us, customers are opportunities, not mere transactions; relationships are as important today as they were years ago. Your value is our value.

We take care of our staff so that they can handle your goods in the best way possible. Our professionals are ready to provide you with clear answers: just ask.

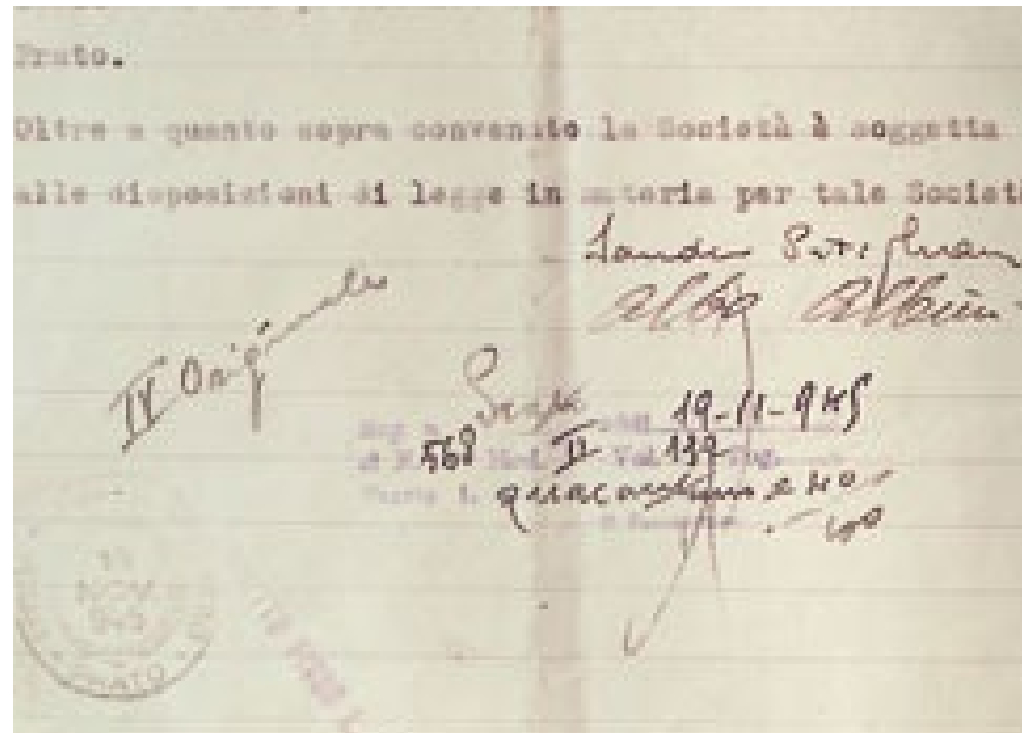




1945 - 1975

Albo Albini and Sandro Pitigliani opened the first office in Prato, initially focusing on trade towards Southern Italy.

In the 1970s, the company launched the **first land transport** service from Prato to Munich and developed a solid network for air and sea shipments to the United States and North America.



1975 - 1995



In the 1980s, the second generation of Piero and Ferdinando Albini, along with Fabrizio Pitigliani, led the **global expansion of ALPI**. The first foreign office opened in 1984 in Amsterdam, followed by 12 more European locations in the next 10 years. In 1990, ALPI arrived in the USA with the opening in Chicago, launching 7 offices in less than a decade. By the late 1990s, ALPI **had over 60 offices worldwide**.



In the first decade of the 2000s, ALPI acquired two key companies in Germany and France and invested in an ICT platform to enhance integration and business processes, creating the concept "ALPIworld." During this period, it also **expanded its services in supply chain management**, including shipments, transportation, customs clearance, and integrated logistics.

1995 - Today



Strengths

→ **80** years of activity

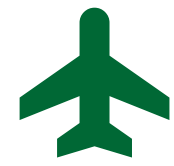
→ More than **1600** active employees worldwide

→ **Exceed** the market's
Hi-Tech investments

→ The **leading** logistics service provider in Italy, still owned by the founding families

→ More than **70** offices worldwide

→ Over **611** million euros in revenue in 2023



Air
Freight



Ocean
Freight



Ground Freight



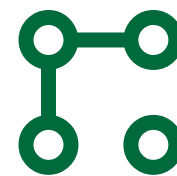
Express Courier



Logistics



Trade Fairs



ICT



Security



e-Commerce

ALPI stands out for its **extensive network, expert technicians, and well-established processes**, offering air, ocean and ground freight services. We manage all stages of transportation, from pickup to delivery, with an integrated system for tracking and documentation. The **Express Service** and **logistics process management** divisions are experiencing strong growth. With AEO-certified specialists, we ensure efficient customs clearance. The **quality of service** is our main success factor.

Services



Ground Freight



Ground freight transportation is our **core** business in Europe, providing services for full loads, partial loads, refrigerated cargo, and groupage shipments. Our extensive network of offices is connected through a real-time information system, ensuring the sharing of procedures.

→ LTL - Groupage Shipments and Partial Loads

We manage shipments with the Order Management System or E-Booking, consolidating shipments to reduce costs, optimize space, improve transit times, and lower carbon emissions.

→ FTL - Full Loads

Assistance with full load shipments, handling the bureaucracy and providing the appropriate truck, ensuring delivery times and service quality.

→ Dedicated Solutions

Our experienced staff supports your technicians with solutions for shipping oversized cargo, hazardous materials, exceptional loads, and other supply chain issues.



The ALPI group manages thousands of TEUs annually, collaborating with selected carriers to ensure space and reliability. As an NVOCC, it handles every stage of the shipment and offers specialized containerized services. Certified AEO, ALPI customs clears cargo and pre-clears goods to ensure timely deliveries, reducing transit times.

Ocean Freight

→ LCL - Less than Container Loads

If you do not have enough products for a container, ALPI will pick them up and consolidate them with those of other customers. The services and costs are strategic, and the processes are standardized to ensure customer satisfaction.

→ FCL - Full Loads

As an NVOCC, ALPI organizes sea shipments of full loads from your warehouses, handling all documentation, customs clearance, and delivery to the destination.

→ Multimodal Shipments

We offer cost-effective multimodal solutions for maritime transport, combining air and sea transport through our international hubs. Our experienced staff will assist you in choosing the best route based on costs and type of service.



→ **Express Shipping Service**

Express air service for urgent deliveries, with fast turnaround times and direct flights, backed by high quality and cutting-edge standard procedures.

→ **Standard & Direct Shipments**

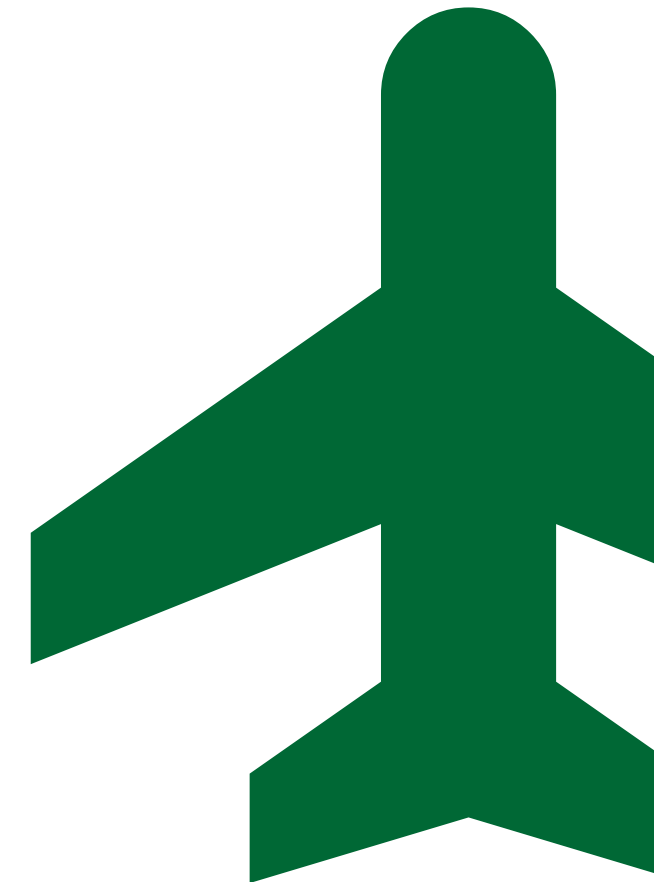
Reliable air transport for textiles, fashion, food, perishable items, and exotic goods, thanks to selected partnerships.

→ **Multimodal Transport: By Air & By Ocean**

Cost-effective multimodal solutions, combining air and ocean transport, with experienced staff to optimize costs and service.

ALPI manages tons of global shipments, developing innovative solutions to meet the needs of a dynamic market. With selected carriers, it offers segmented service and door-to-door deliveries, ensuring customer satisfaction.

Air Freight

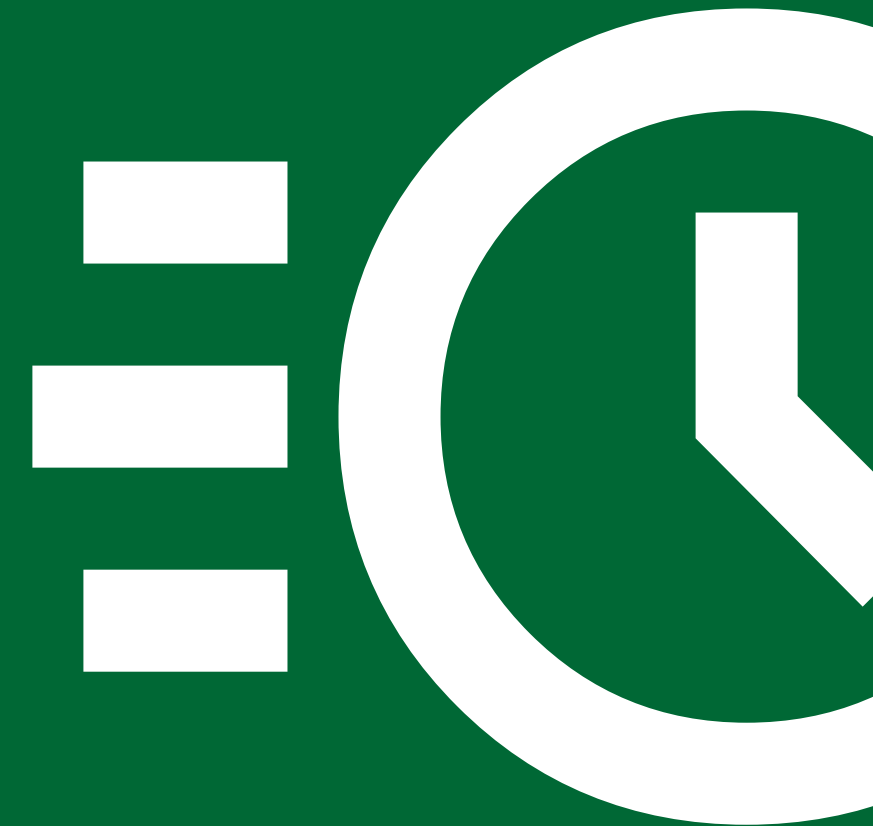




Express Courier



- Division of the ALPI group that handles urgent national and international shipments.
- Management of urgent shipments of small packages and parcels up to 100 kg, with continuous monitoring and detailed information until delivery. It also deals with COD, CITES, and special certifications.
- Founded in 1990 for national distribution, it is an innovative company in constant evolution, always prioritizing customer satisfaction.





Logistics

ALPI Fashion Service, a leader in fashion logistics in Central Italy, offers integrated and customized solutions, from outsourced warehouse management to supply chain and BPR consulting.

→ Pick & Pack

→ Quality Control

→ Value-Added Services

→ Returns Management

→ Transportation and Deliveries

→ E-Commerce

→ Tax Representation



For more info, visit the website www.alpimoda.it



Our services at international and intercontinental trade fairs:

→ Document preparation before shipping

→ Customs clearance of goods

→ Return of goods once they have arrived back in Italy

→ Shipping and notification of goods upon delivery

→ Direct placement at the stand

→ Possible forwarding of goods, either partial or total, to other destinations

→ Preparation of goods

→ On-site assistance before and after the fair, ensuring the success of the event and supporting the return of goods

→ 360° assistance for any requests



Trade Fairs

Custom solutions for every type of goods and trade fair event worldwide.

For more information, please feel free to contact us by sending an email to expoalpi@alpiworld.com.



e-Commerce

Startup of Albin & Pitigliani dedicated to E-Commerce: X4ManS-Performance Srl.
An innovative and integrated solution to make online selling simple.
X4ManS is a solution integrator designed to guide companies that are not yet fully familiar with the digital system into this new world.

We satisfy every aspect necessary to sell your products online:

- Website & App
- Logistics
- Web Marketing
- Customer Service



A single point of reference for your online business can make management more effective, maximizing your sales.





Security

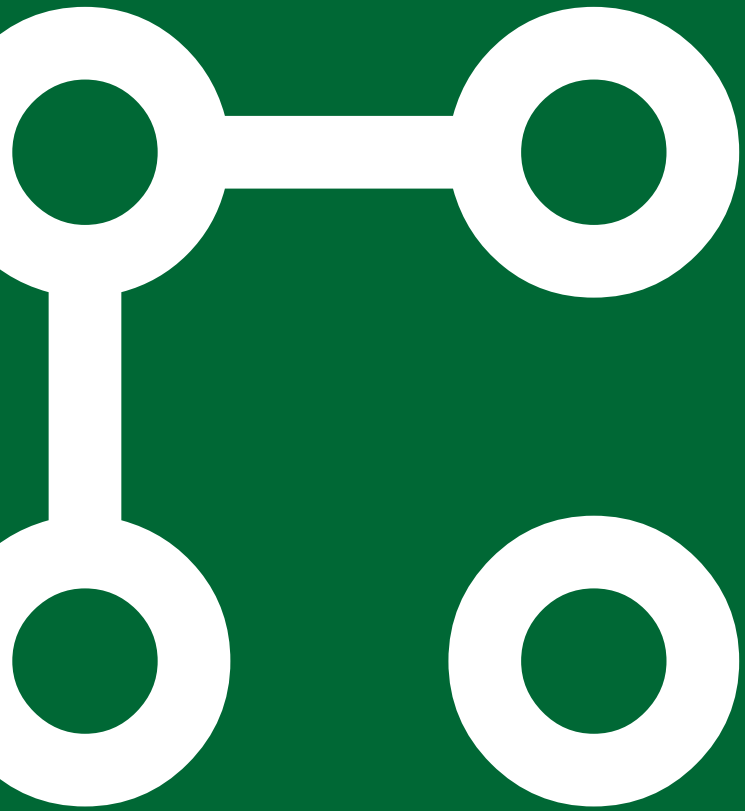
ALPI uses the following systems and methods for **security** and **protection**:

- Personal access control card for our premises
- High-resolution CCTV system with digital recording, active 24/7
- Intrusion detection system active 24/7
- Emergency signals are transmitted via radio to the warehouses, with security managed internally and by an external company
- Emergency alarm operational 24/7
- ALPI access is controlled by an external security company
- Fire alarm system
- Security policies include guidelines with software that manages alarms and urgent evacuations
- Temperature monitoring and control
- Our CCTV systems provide, upon request, information on losses or damages to goods for insurance and official investigations





ICT



The freight transport sector has undergone several revolutions, and technology is key to managing the chaos. At ALPI, we focus on innovation for a successful future by investing in long-term projects. Our approach is based on four main areas, summarized in the acronym **D.I.C.A.**

Data and network security is fundamental to our success. We collaborate with Cloud service providers and Cyber-Security solutions to protect our data, which is constantly backed up, and to keep the Disaster Recovery plan up to date.

→ **D**igitalization

We invest in Process Design, OCR, Artificial Intelligence, and Workflow Orchestrator for seamless processes and a flexible and resilient organization.

→ **C**ommunication

At ALPI, we engage with clients through constant updates and listen to their needs. We provide tools via the ALPI Vision portal and a CRM system, supported by a problem-solving-oriented approach.

→ **I**ntegration

Our systems exchange data across various protocols, making integration with external partners crucial for success. At ALPI, we are committed to facilitating this.

→ **A**utomation

We aim to automate repetitive tasks to focus on value-added operations. We invest in Business Analytics and Predictive Analysis to improve our processes and understand industry trends.

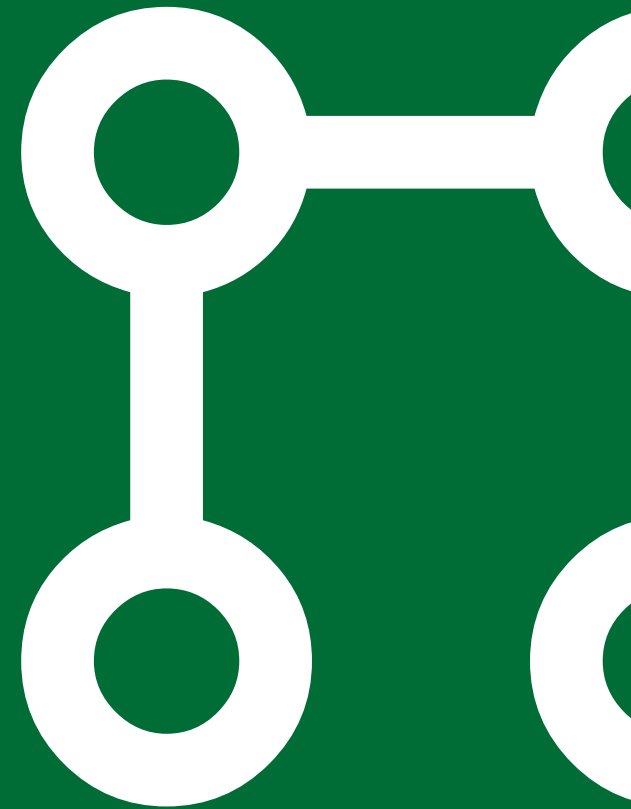


ICT

Our ICT department is centralized and divided into 3 main activities:

- **ERP**
POMS, FMS, WMS
- **Technology**
Business Intelligence, RFID, Volume finder
- **Communication**
EDI, Web portal, Collaboration Tools

All ICT functions are integrated and coordinated by the Corporate CIO and the new Innovation & Application Systems department.





Visit our network

→ **80** years of activity

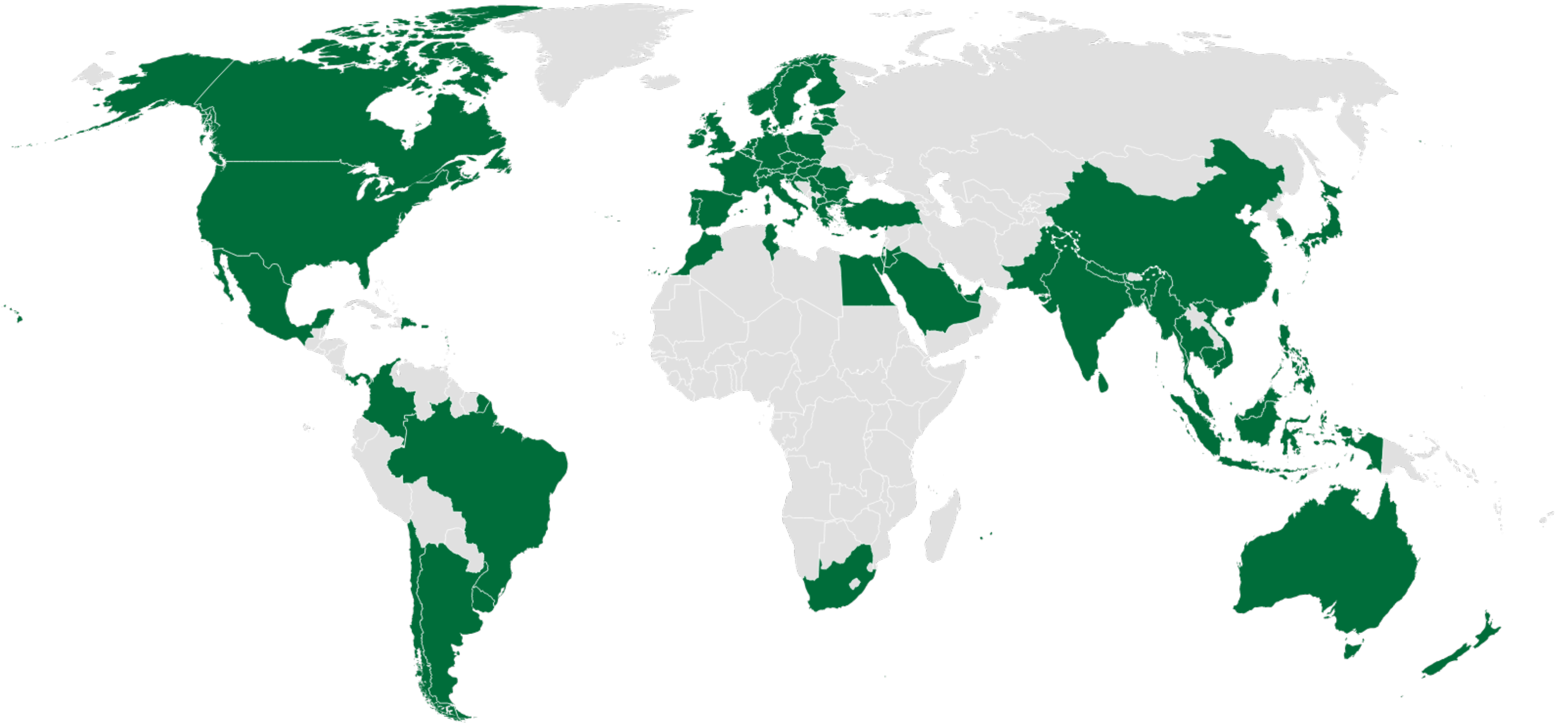
→ **40** partners

→ More than **180** locations worldwide

→ More than **50** agents

Scan the QR code
or visit the website www.alpiworld.com







→ **North Africa**

Egypt
Morocco
Tunisia

→ **South America**

Argentina
Brazil
Chile
Colombia
Uruguay

→ **Indian Sub Continent**

Bangladesh
India
Nepal
Pakistan
Sri Lanka

→ **Oceania**

Australia
New Zealand

→ **Southern and Central Africa**

Mauritius
South Africa

→ **North America**

Canada
Mexico
Panama
Puerto Rico
Dominican Republic
U.S.A.

→ **Asia**

Cambodia
China
South Korea
Philippines
Japan
Hong Kong
Indonesia
Malaysia
Singapore
Taiwan
Thailand
Vietnam

→ **Middle East**

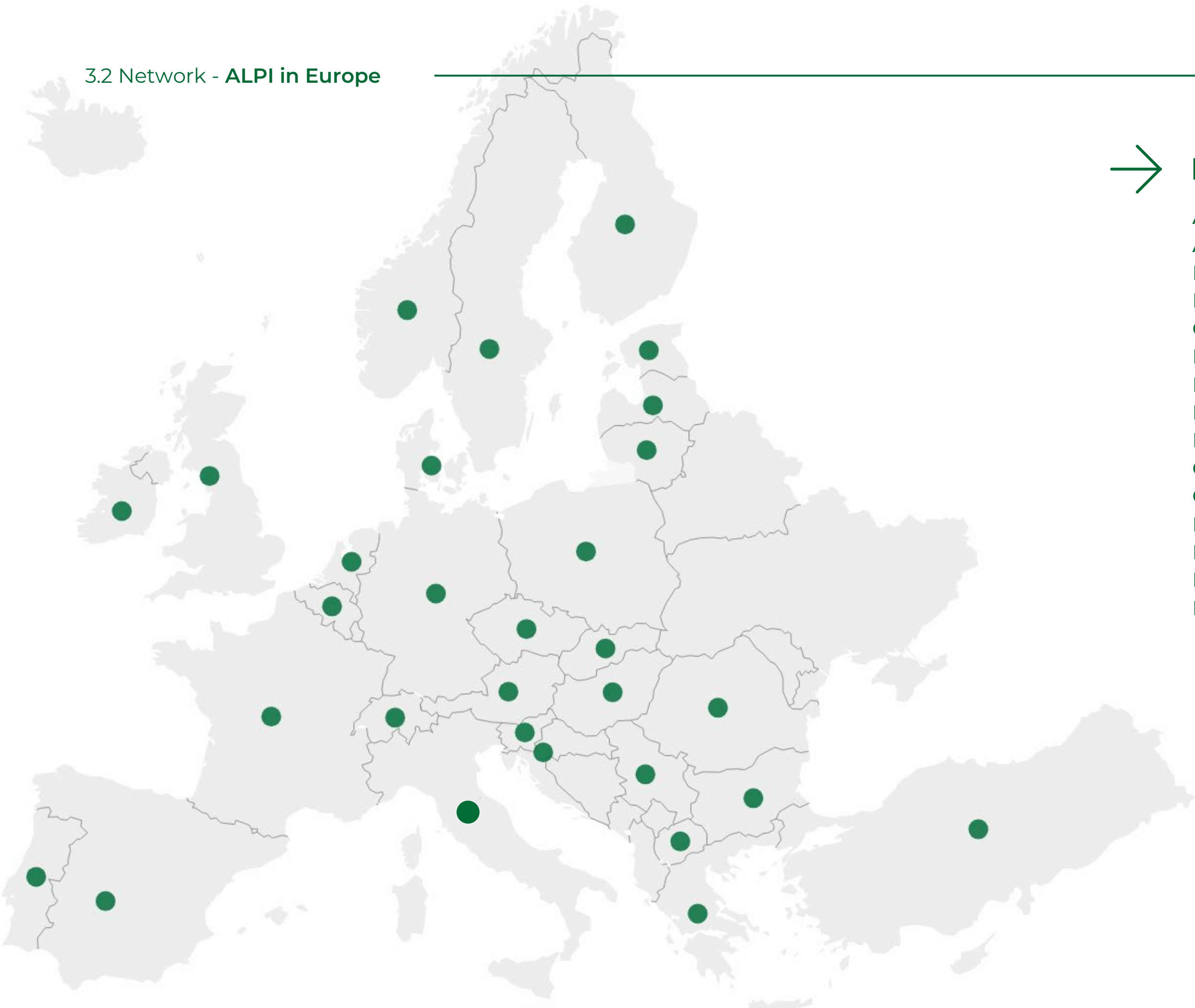
Saudi Arabia
Bahrain
Cyprus
United Arab Emirates
Jordan
Israel
Kuwait
Qatar
Oman

3.2 Network - ALPI in Europe



→ Europe

- Albania
- Austria
- Belgium
- Bulgaria
- Croatia
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Ireland
- Latvia
- Lithuania
- Malta
- Norway
- Netherlands
- Poland
- Portugal
- United Kingdom
- Czechia
- North Macedonia
- Romania
- Serbia
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- Turkey
- Hungary





→ **Northern Italy**

- Biella
- Como
- Milano
- Reggio Emilia
- Rimini
- Torino
- Verona
- Padova

→ **Central Italy**

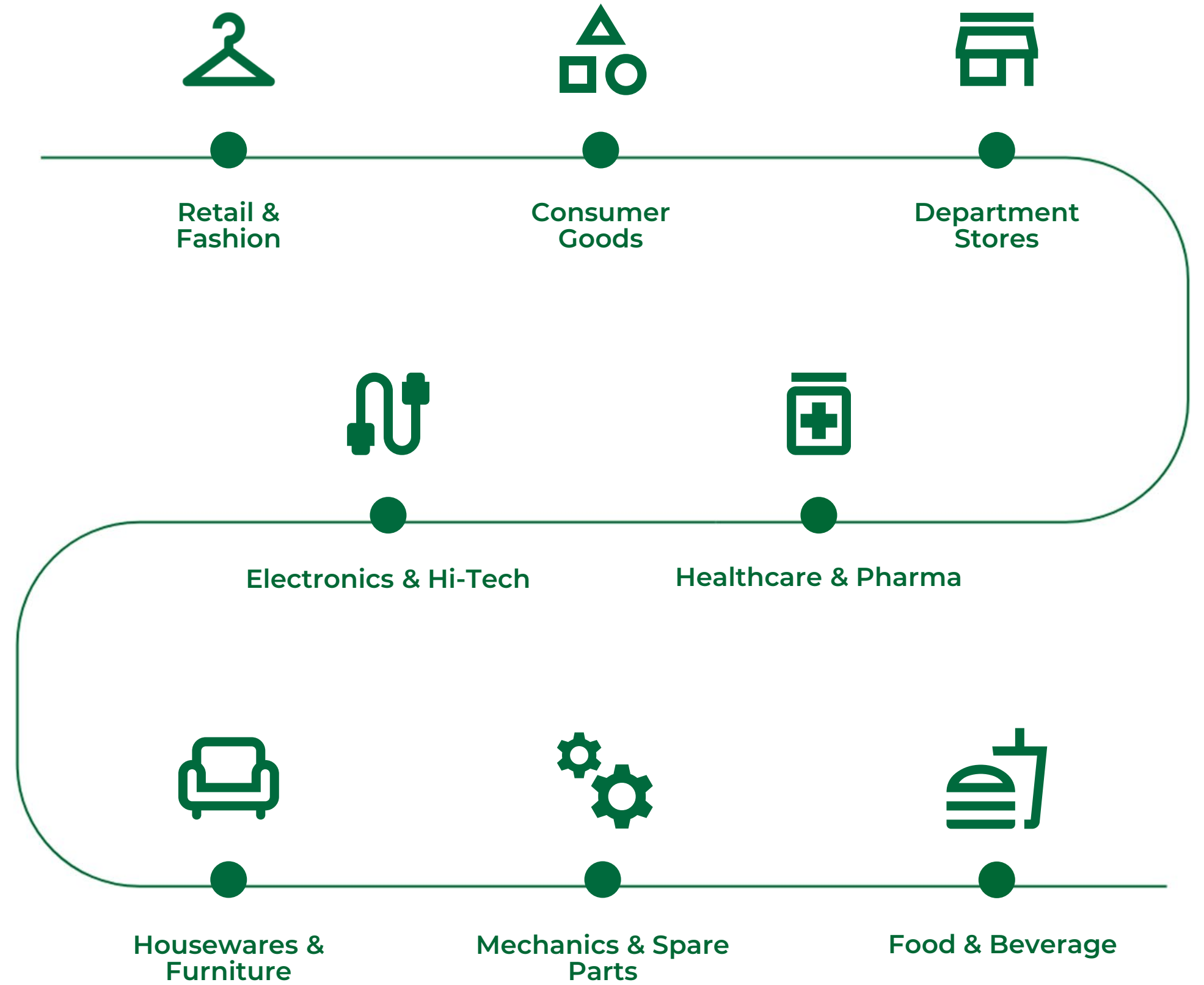
- Empoli - Certaldo
- Livorno
- Civitanova Marche
- Pisa - S. Croce sull'Arno
- Prato
- Poggibonsi
- Roma
- S.Benedetto del Tronto

→ **Southern Italy**

- Barletta
- Nola



Vertical Solutions





Retail & Fashion

We tackle high seasonality with a **flexible supply chain** and the ability to negotiate guaranteed space with carriers and partners, thereby preventing the stress of seasonal peaks.

We can offer:

→ Track & Trace to monitor shipments

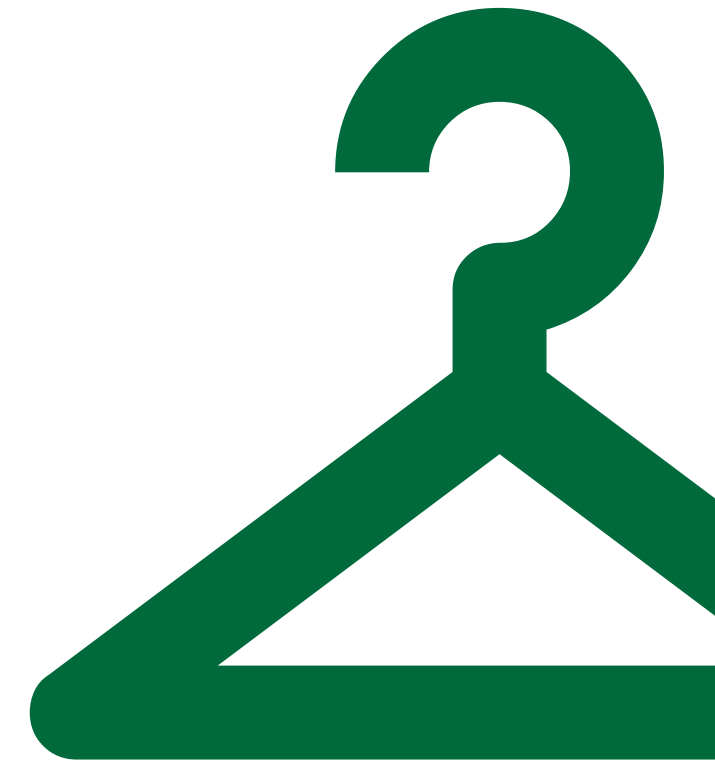
→ Security systems to protect luxury goods from theft and damage

→ Essential value-added services for clients in the fashion industry

→ Order Management System (POMS) to track the history of sales and purchase orders.

→ Strategic partnership with high-level suppliers for timely and accurate deliveries

→ Pick & Pack operations, labeling, quality control, warehousing, and other value-added activities





Consumer Goods

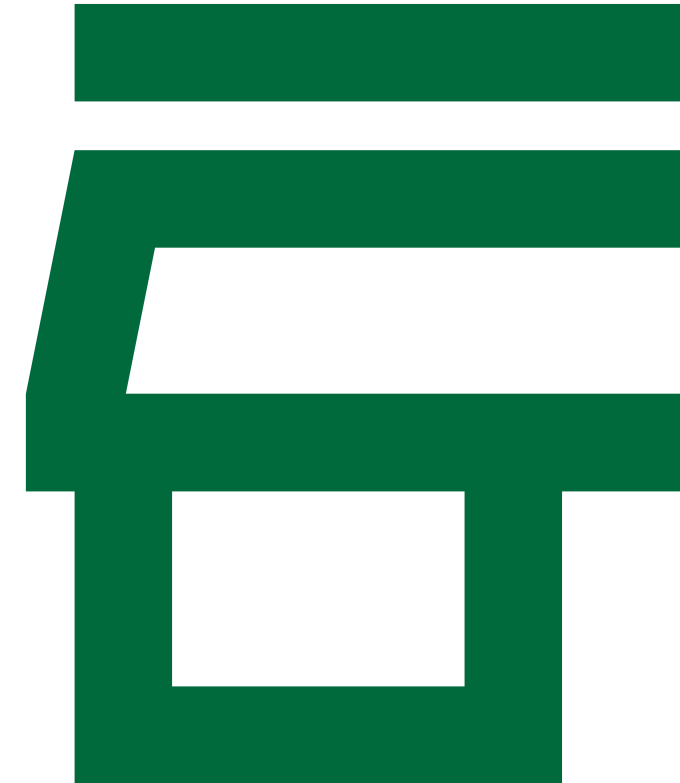


- High-turnover products have a short lifecycle and face challenges such as numerous vendors, a wide range of products, and high seasonality.
- We are specialized in the consumer goods sector, with experienced staff in managing complex orders and building strong relationships with suppliers, ensuring fast deliveries.
- The Purchase Order Management System ensures order visibility and customs compliance, supported by reliable suppliers for consistent service.
- We provide specialized skills and dedicated Key Account Management to offer an excellent purchasing and shipping experience, effectively supporting clients in the sector.



- The presence of multiple suppliers, diverse items, and high seasonality makes trading conditions stressful, requiring professional management.
- ALPI's POMS allows clients to upload orders and monitor the lifecycle, from order intake to delivery, through an effective EDI connection.

- We help clients manage an efficient supply chain for warehouses, ensuring timely deliveries and goods in excellent condition, with documentation compliant with customs and VAT regulations. With our experience and dedicated Key Account Management, we successfully tackle the challenges of this market.



Department Stores



- The high-tech industry is characterized by rapid evolution, high costs, and short lifecycles, which significantly impact the Supply Chain.
- We create a flexible business model to help carriers and importers comply with regulations and volumes, addressing the urgency of new products and effectively negotiating transportation space.
- Through POMS, we provide real-time visibility into the location of products, ensuring a transparent Supply Chain.

- We offer integrated logistics with Pick & Pack services, labeling, and quality control, ensuring quick shipments without delays.
- We implement strict security processes and use advanced equipment to protect high-value products from theft and damage.



Electronics & Hi-Tech



Healthcare & Pharma



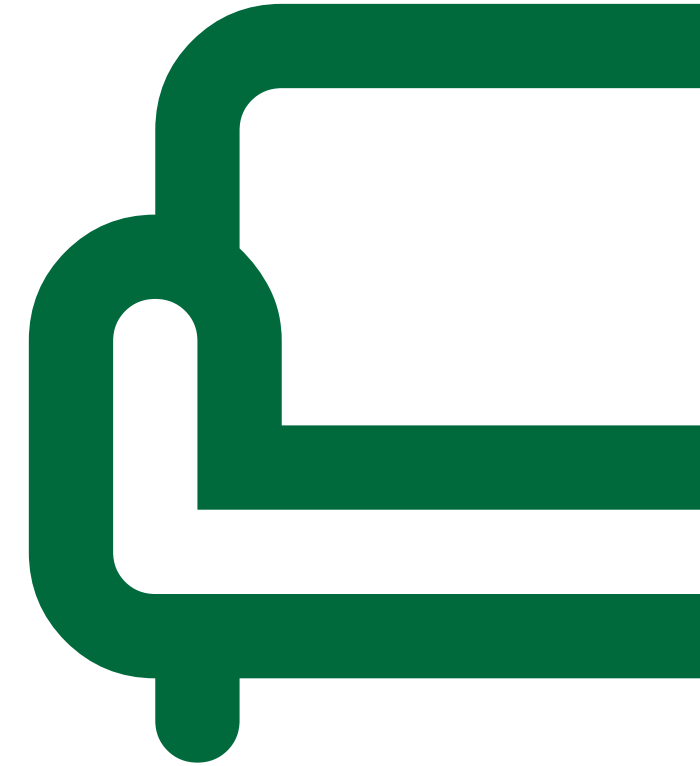
- The pharmaceutical industry is growing rapidly and requires specific activities and certifications to manage its complexity, with a diversified supply chain and variable restrictions between countries.
- We provide specialized services for the pharmaceutical industry, ensuring order visibility through an efficient management system.
- We apply a quality business model in the pharmaceutical sector, combining people, processes, and equipment to deliver excellent service.



→ Specific expertise in managing the furniture industry ensures that goods arrive intact and well-packaged, avoiding damage during transport.

→ Our staff is trained to properly load bulky products and maximize space. If they encounter inadequate packaging, they promptly contact the manufacturer.

→ Our experts will work with you to develop a smooth and secure supply chain for your furniture and home decor products.



Housewares & Furniture



Mechanics & Spare Parts

- Mechatronics is fundamental in Italy and Europe, serving key sectors and requiring attention to timing and processes.
- Mechatronics requires adaptations from suppliers to manage just-in-time supplies and deliveries.
- ALPI offers an effective Purchase Order Management System (POMS) that allows clients to track the status of orders from source to destination.
- Our staff is trained to properly handle and store mechanical parts, ensuring safety and efficiency to reduce shipping costs.
- We provide kitting, assembly, and inventory management services, utilizing our own facilities as storage centers and for Pick & Pack operations.



ALPI has created a specialized team in the Food & Beverage sector, managing food shipments with a focus on temperature control and cold chain logistics. We provide comprehensive support and collaborate with reliable suppliers to ensure customer satisfaction.

- Proper Documentation
- Urgency
- Temperature Controlled Shipments
- Cool Chain Maintenance
- Special Equipment
- Qualified and Dedicated Team
- Flexible Supply Chain
- Carrier Selection Programs
- Procedures Knowledge

Food & Beverage



Sustainability



Environment



Social



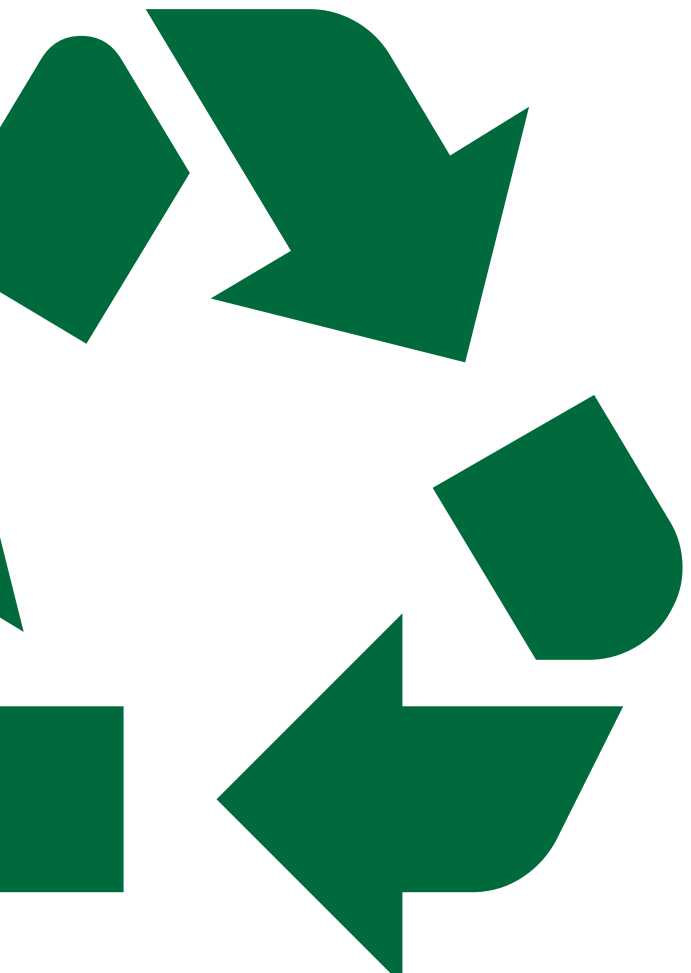
Governance



Our environmental sustainability program highlights various initiatives for a more eco-friendly management of the supply chain:

- Track & Trace: Integrations with systems that allow live visualization of shipments
- Customized CO2 emissions and carbon footprint report
- Optimization & coordination: proposal to avoid empty Trailers/Containers
- Energy efficiency of our buildings through the installation of photovoltaic panels.
- Workplace Eco-system: Promotion of appropriate standards and behaviors that respect the environment.
- Plastic free materials: pallets are 90% in wood or recycled paper
- Eco Ranking of Suppliers: We require our partners to provide their Carbon Footprint and prefer Euro 6 or higher vehicles.
- Sustainable partnership: we measure the CO2 of shipments and produce reporting with percentages of CO2 emission reduction based on the mode of transport used

Environment





Social



Charity

ALPI is deeply committed to social causes, supporting the **Sandro Pitigliani Association**, dedicated to cancer research, and **AICE (Italian Epilepsy Association)**, aimed at improving the quality of life for people with epilepsy and supporting medical research. These initiatives reflect ALPI's dedication to the well-being of the communities in which it operates, promoting inclusion and equality for all.



Wellbeing

The wellbeing of employees is a priority for ALPI. We continuously **improve the quality of the work environment**, complying with health and safety regulations, and promoting preventive initiatives even outside the company. ALPI actively supports diversity and inclusion.

- Health risk assessments
- Healthcare agreements
- Safety training



Human Resources

- Team building
- Recruitment
- Training and development





- ALPI promotes a **whistleblowing** procedure that allows employees and collaborators to confidentially report any irregularities. In line with the company's Model 231, this initiative aims to prevent risks impacting responsible business conduct. The portal ensures anonymity, protects sensitive information, and is managed by the Vigilance Body to prevent retaliation, reinforcing transparency, accountability, and integrity in operations.
- Well-defined procedures ensure clarity in roles and responsibilities, ensuring that all business partners understand their positions and reporting lines.
- Strong financial risk assessment capabilities.
- An HR Committee supervises the workforce's wellbeing and ensures compliance with the group's DE&I (Diversity, Equity, and Inclusion) policies



Governance



Certifications & Accreditations



International Air Transport Association



European Custom Authorized Economic Operator



National Civil Aviation Authority



International Civil Aviation Organization



Customs Trade Partnership Against Terrorism of U.S. Customs and Border Protection



Food and Drug Administration



American Society of Industrial Security



Transport Asset Protection Association

The Company adopts an Organizational Model for Management and Internal Control, prepared pursuant to Legislative Decree No. 231/2001.



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