



INCOTERMS 2020

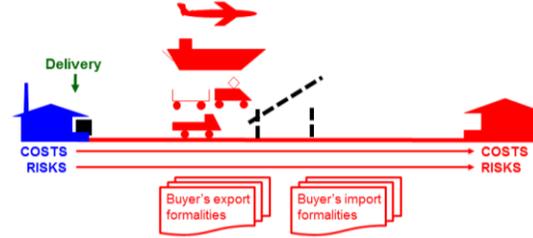
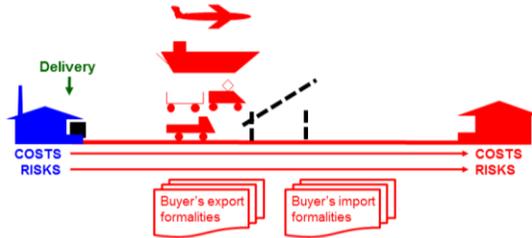


www.alpiworld.com

Incoterms 2010

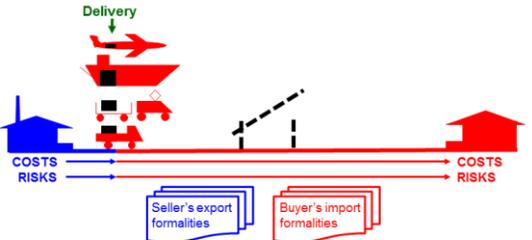
Incoterms 2020

EXW
Ex Works



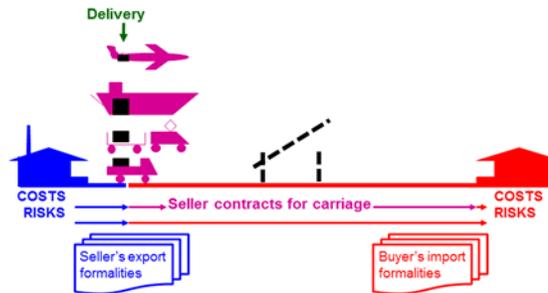
Seller is only responsible for making the good available at the seller's premises. The buyer bears the full risk from there to the destination.

FCA
Free Carrier



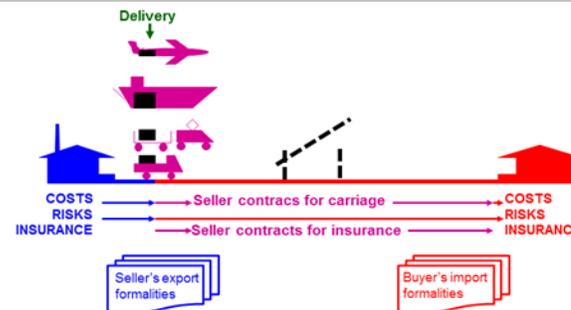
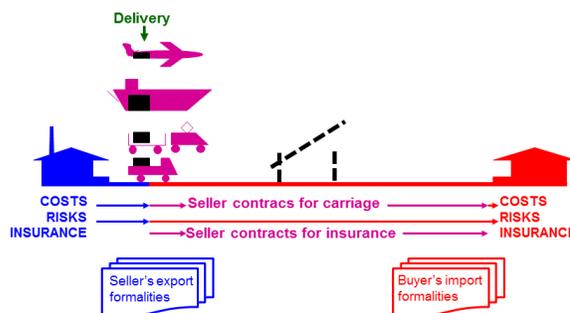
Seller is responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.

CPT
Carriage Paid To



Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport to the destination.

CIP
Carriage and Insurance Paid To

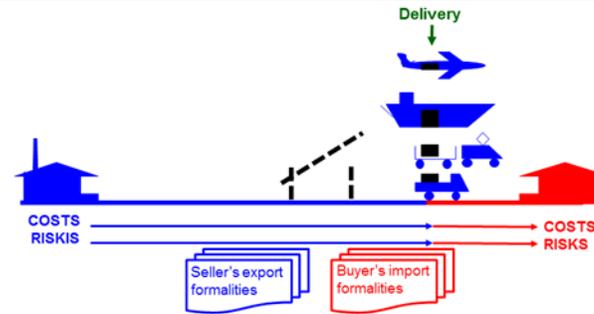
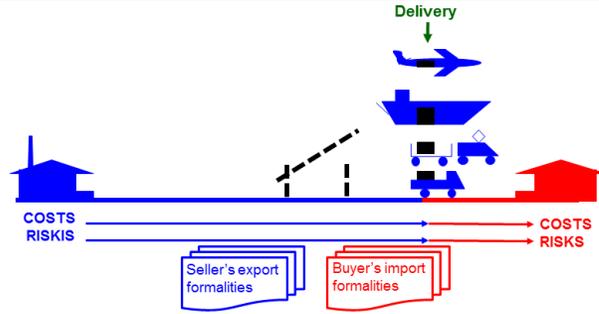


Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.

Incoterms 2010

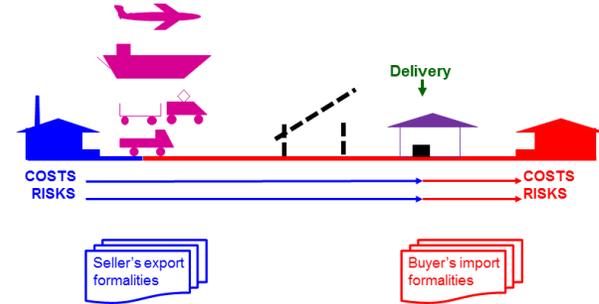
Incoterms 2020

DAP
Delivered At Place



Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.

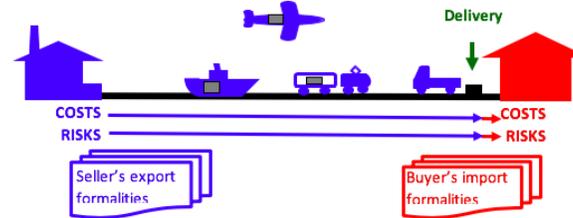
DAT
Delivered At Terminal



Change for DAT to DPU

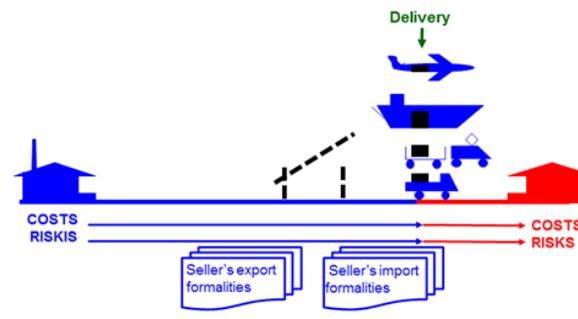
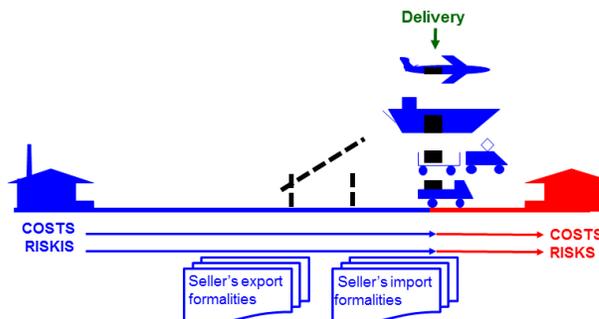
DPU NEW
Delivered Place Unloaded

Ex DAT



Seller delivers the goods and transfers the risk to the buyer when the goods are once unloaded at the agreed point within that place.

DDP
Delivered Duty Paid



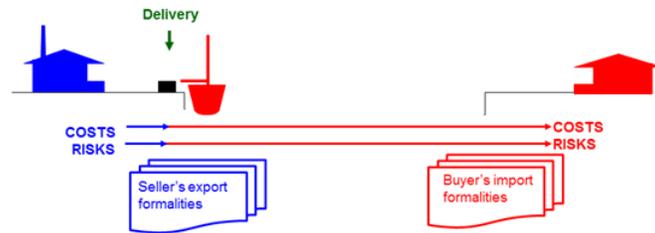
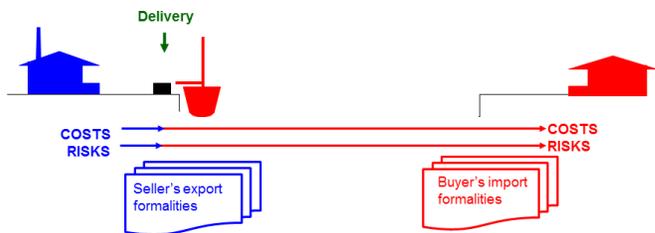
Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.

Incoterms 2010

Incoterms 2020

FAS

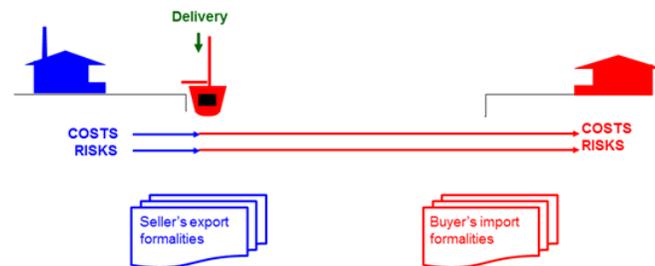
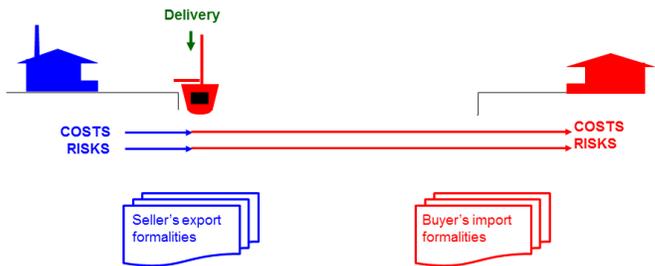
Free Alongside Ship



Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer.

FOB

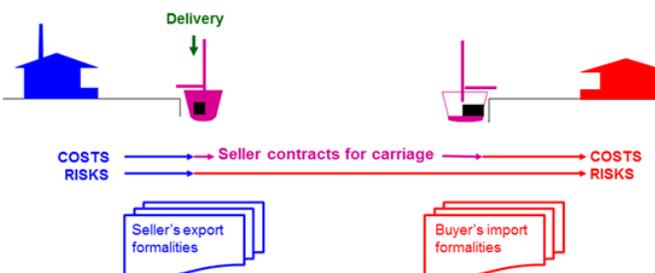
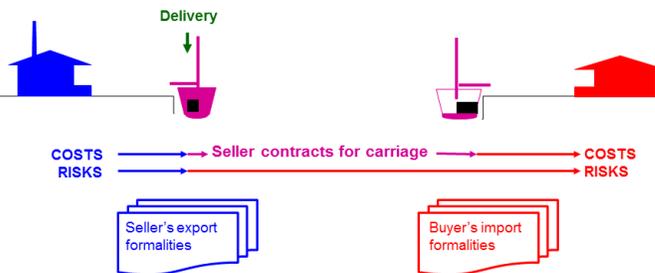
Free On Board



Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as the goods have been set down inside the ship.

CFR

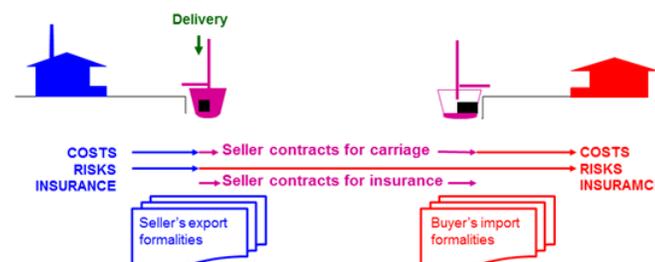
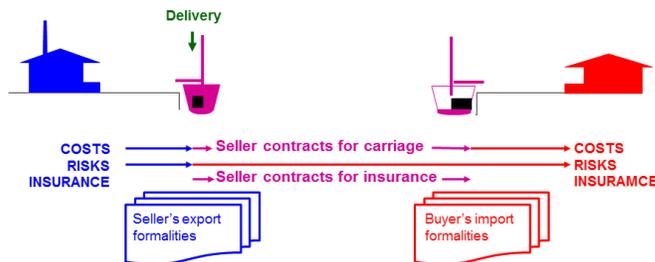
Cost and Freight



Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.

CIF

Cost, Insurance and Freight



Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.