HEADQUARTERS

59100 PRATO
Viale G. Marconi, 46
Tel. 0574 5730
Fax 0574 571791 / 571788
HTTP: www.albinipitigliani.it
E-Mail: prato@albinipitigliani.it

20060 VIGNATE - MILANO
Via Privata Cassanese, 8/10/12
Tel. 02 950251
Fax 02 95360140
E-Mail: milano@albinipitigliani.it

13854 QUAREGNA - BIELLA
Via Marconi, 5
Tel. 015 925595
Fax 015 9840260 / 9233882
E-Mail: biella@albinipitigliani.it

00155 ROMA
Via dell’Omo, 54
Tel. 06 2285238 - Fax 06 2285231
E-Mail: roma@albinipitigliani.it

18011 TAGGIA - IMPERIA
Reg. Prati e Pescine, 101
Tel./Fax 0184 5160301
E-Mail: s.caddeo@albinipitigliani.it

IN TUSCANY

MONDIALTRANS s.r.l.
Via dei Trasportatori 24
56029 S. Croce sull’Arno
Tel. 0571 35457 - Fax 0571 366368
E-Mail: info@mondialtrans.it

RINALDI s.r.l.
Via Sardegna 1 - Loc. Fosci
53036 Poggibonsi
Tel. 0577 936670 - Fax 0577 982369
E-Mail: rinaldi@rinaldialpi.com

ALPI VALDARNO s.r.l.
Località Penna Z.I.
52028 Terranova Bracciolini
Tel. 055 9154161 - Fax 055 9705467
E-Mail: info@alpivaldarno.it

AUTOTRASPORTI LEONCINI s.a.s.
Via Emilia Romagna 3-3/A-3/B
50052 Certaldo
Tel. 0577 664836 - Fax 0577 664594
E-Mail: info@leoncinitrasporti.it

ALPI EXPRESS s.r.l.
Via G. Ansaldo 5 - Zona Industriale A
62012 Civitanova Marche - Macerata
Tel. 0733 898694 - Fax 0733 897083
E-Mail: enricopozzi@alpiadiatriatica.com

ALPI ADRIATICA s.r.l.
Via G. Ansaldo 5 - Zona Industriale A
62012 Civitanova Marche - Macerata
Tel. 0733 898694 - Fax 0733 897083
E-Mail: enricopozzi@alpiadiatriatica.com

ALEX SERVIZIO MODA s.r.l.
Via di Moschignano, 23
59021 Vaiano - Prato
Tel. 0574 988161 - Fax 0574 988953
E-Mail: info@alpimoda.it

ALPI LIVORNO s.r.l.
Via Giovanni March 14 int. A
57121 Livorno
Tel. 0586 444329 - Fax 0586 424824
E-Mail: alpilivorno@alpilivorno.com

ALPI LUCCA s.r.l.
Via E. Fermi, 8/a
55011 Altopascio
Tel. 0583 297277 - Fax 0583 297990
E-Mail: luca@albinipitigliani.it

EZIO CHIAPPE s.r.l.
Via Grande 225
57123 Livorno
Tel. 0586 890312 - Fax 0586 889599
E-Mail: info@echiappe.it

IN ITALY

ALPI ADRIATICA s.r.l.
Via G. Ansaldo 5 - Zona Industriale A
62012 Civitanova Marche - Macerata
Tel. 0733 898694 - Fax 0733 897083
E-Mail: enricopozzi@alpiadiatriatica.com

ALPI EXPRESS NORD s.r.l.
Via Pietro Mascagni, 1 - 20122 Milano
Tel. 02 95025650/1/2 - Fax 02 9566011
E-Mail: r.crespi@alpiexpressnord.it

ALPI LAGHI s.r.l.
Via Peneporto - 22020 S. Fermo - Como
Tel. 031 533511 - Fax 031 533535
E-Mail: alpilaghi@alpilaghi.it

ALPI LEVANTE
Polo Logistico Barletta
70051 Barletta (BA)
Tel. 0883 535197 - Fax 0883 336793
E-Mail: marcobollino@alpilevante.it

ALPI PADANA s.r.l.
Via Rimini 7/A - 42048 Rubiera (RE)
Tel. 0522 623111 - Fax 0522 621128
E-Mail: info@alpipadana.it

ALPI SERVICE s.r.l.
Via Rimini 7/A - 42048 Rubiera (RE)
Tel. 0522 623125 - Fax 0522 015026
E-Mail: gabriella@alpipadana.it

ALPI TIRRENICA s.r.l.
Via Sommacampagna 22/a - 37137 Verona
Tel. 045 8628511 - Fax 045 8628512
E-Mail: info@alpitirrenica.it

ALPI NORD EST s.r.l.
Via Sommacampagna 22/a - 37137 Verona
Tel. 045 8628511 - Fax 045 8628512
E-Mail: info@alpinord-est.com

TRASCONTI s.r.l.
Via Tolemaide 132
47922 Rimini
Tel. 0541 203911 - Fax 0541 681128
E-Mail: info@trasconti.it
On March 9, 2010 Fabrizio Pitigliani suddenly passed away while he was about to enter our office in Prato.

I felt the loss of Fabrizio as the loss of a brother, because our personal relationship reached far beyond the business which, together with Nando, we had inherited from our parents.

The memories are many and heart-warming. As children we were always together, because our two families raised us together and gave us the foundations of that brotherly love that in the years to follow would come even stronger.

Our university years led us on separate paths to then find ourselves together again in Lucca for the opening of a branch of our company. From that moment our adventure in the world of freight forwarding began, and, successively assisted by Nando who joined us, shortly afterwards we expanded our Company to the levels that it has reached today.

This in a few words is our story, and Fabrizio was an integral part of it. With his natural talents he knew how to achieve high recognition and authority that derives not only from his success in business, but most importantly from his principles of patience and the utmost respect for everyone.

He displayed a type of modesty in expressing his feelings, but at the same time the signs were clear of a person firm in his actions, polite but free of any ostentation, and above all rich in noble values.

This was Fabrizio.

He leaves an unforgettable legacy in each of us, be it partner, collaborator, or friend.

Piero Albini
WITH ALPI
SECURE BORDERS,
SAFE TRAVEL,
LEGAL TRADE
We are happy and able to answer any questions that may arise concerning this newest facet of the Import Industry. Metropolis prides itself in keeping up with the latest policies and rules of the United States Government. We were one of the first companies to be CTPAT compliant and always have our eyes and ears on the pulse of the industry!
Our brokerage department, Metropolis Customs Brokerage Inc., continues to flourish as customers recognize the superior expertise we have to offer. It’s no wonder as we can now boast having a combined six licensed U.S. Customs brokers in our New York and Atlanta offices! Every entry writer in the New York office has passed the brokers’ test which is an accomplishment not many other companies can also boast. Founded in October of 1997, our client base has increased exponentially each year as our reputation to get the job done accurately and timely has spread throughout the airport. We are proficient in the classification of textiles while being considered authorities in the field. In addition, we are well versed in the rules and regulations of Food & Drug, Fish & Wildlife, and USDA Services. A customer would be hard pressed to find a commodity that we haven’t already been asked to classify. We’ve done it all from cosmetics, food products, and wearing apparel to art work and animal trophy heads! And we can do it all in Spanish, Portuguese, Chinese, Croatian, Italian as well as English; what a team!
In recent years, Metropolis has obtained
a National Permit which allows us to act as a Remote Location Filer. We are able to clear goods through U.S. Customs for our clients who have goods arriving to United States ports where we do not currently have an office.

As of January 26, 2010, importers must be Import Security Filing compliant for all cargo arriving by ocean into the U.S.A. Metropolis provides this service upon request allowing customers to avoid penalties imposed by U.S. Customs & Border protection. We are happy and able to answer any questions that may arise concerning this newest facet of the Import Industry. Metropolis prides itself in keeping up with the latest policies and rules of the United States Government. We were one of the first companies to be CTPAT compliant and always have our eyes and ears on the pulse of the industry!

Cathy Ingebrethsen
WITH ALPI
EVERYTHING UNDER CONTROL
After declaring its independence in 1776, the struggling young nation found itself on the brink of bankruptcy. Responding to the urgent need for revenue, the First Congress passed and President George Washington signed the Tariff Act of July 4, 1789, which authorized the collection of duties on imported goods. It was called “the second Declaration of Independence” by the news media of that era.

Four weeks later, on July 31, the fifth act of Congress established Customs and its ports of entry. For nearly 125 years, Customs funded virtually the entire government, and paid for the nation’s early growth and infrastructure. The territories of Louisiana and Oregon, Florida and Alaska were purchased; the National Road from Cumberland, Maryland, to Wheeling, West Virginia, was constructed; and, the Transcontinental Railroad stretched from sea-to-sea. Customs collections built the nation’s lighthouses; the U.S. military and naval academies; the City of Washington; and, the list goes on. The new nation that once teetered on the edge of bankruptcy was now solvent. By 1835, Customs revenues alone had reduced the national debt to zero!

Today, Customs is still a growing, major source of revenue for the Federal government, returning over $16.00 to the taxpayer for every dollar appropriated by Congress.

The United States Customs Service ensures that all imports and exports comply with U.S. laws and regulations. The Service collects and protects the revenue, guards against smuggling, and is responsible for the following:

- Assessing and collecting Customs duties, excise taxes, fees and penalties due on imported merchandise.
- Interdicting and seizing contraband, including narcotics and illegal drugs.
- Processing persons, baggage, cargo and mail, and administering certain navigation laws.
- Detecting and apprehending persons engaged in fraudulent practices designed to circumvent Customs and related laws.
- Protecting American business and labor and intellectual property rights by enforcing U.S. laws intended to prevent illegal trade practices, including provisions related to quotas and the marking of imported merchandise; the Anti-Dumping Act; and, by providing Customs Recordations for copyrights, patents and trademarks.
- Protecting the general welfare and security of the United States by enforcing import and export restrictions and prohibitions, including the export of critical technology used to develop weapons of mass destruction, and money laundering.
- Collecting accurate import and export data for compilation of international trade statistics.

Today, in addition to its own laws, Customs enforces well over 400 other provisions of law for at least 40 agencies. A number of these statutes are quality of life issues that relate to the environment, such as motor vehicle safety and emission controls, water pollution standards, pesticide controls, freon smuggling and the protection of endangered wildlife. Other laws safeguard American agriculture, business and public health, and consumersafety.

Thanks to cbp.gov
It is an individual choice, which is based on the operational circumstances of each operator.

On 1st January 2008, the changes brought about by EC Regulations no. 648/2005 and no. 1875/2006 amending the Community Customs Code (EC Reg no. 450/2008) and the Customs Code Implementing Provisions (EC Reg. No. 2454/1993) respectively, came into force in the EU 27 Member States. These refer to the issuing of AEO/Customs Simplifications or AEO/Security or AEO/Customs Simplifications and Security certificates, all being valid throughout the Community.

This Community certification scheme applies to all economic operators and their business partners playing a role in the international supply chain, i.e. producers, exporters, forwarders, warehousekeepers, customs agents, carriers, importers who are involved in activities covered by the relevant customs legislation and are eligible in terms of reliability and security in the supply chain.

The requirements to obtain an AEO status are tailored to all types of enterprises (also small and medium), irrespective of their size, and special criteria are envisaged for the other stakeholders concerned, e.g. intermediaries and customs representatives. Such characteristics vary depending of the size and the complexity of the business, the types of goods as well as other specific factors which will be taken into consideration by the Customs Authority.

Community reliability and AEO/customs status are recognised after the Customs Authority (i.e. the Customs Agency, in Italy) has verified that customs obligations are fulfilled, accounting criteria are met, and the operator is financially solvent. Apart from the above requirements, for an AEO/Security status to be recognised, the operator must demonstrate compliance with safety and security rules.

It is not mandatory for an economic operator to obtain a status as an Authorised Economic Operator - it is an individual choice, which is based on the operational circumstances of each operator. However, an AEO status allows economic operators to benefit from direct or indirect advantages and facilitations when performing customs operations. Authorised Economic Operators are not obliged to impose on their business partners that they obtain an AEO status too. Actually, Authorised Economic Operators are only held responsible for their part of the supply chain although the security standards of their business partners are taken into account to ensure security.

For the AEO status to be recognised, a special audit needs to be applied for at the competent Customs Office. This will be based on any information and data elements already available, i.e. authorisations granted for simplified/local customs procedures, customs audit, as well as any certifications obtained by the applicant, conclusions by experts in the relevant sectors, internationally recognised certifications, which will be produced by the party. The AEO Authorisation process will thereby be
Actually, any AEOs are only responsible for their part in the supply chain and for the goods they handle, although the security measures applied by all their business partners are taken into account to ensure security.

facilitated. Users can easily trace, in the dedicated links on this web page, the Community rules of reference, the main documents by the European Commission and the Customs Agency concerning the procedure for the recognition of the AEO status, the forms to be used, the FAQs providing answers to the most frequent questions, the list of contact points at Central and Regional Offices. The European Commission Directorate General of Taxation and Customs Union has developed, also upon request by the Italian Customs Administration, an explanatory document showing the benefits which carriers, freight forwarders and customs agents may derive from obtaining Community AEO certificates. It is evident that such benefits will be recognised on the basis of the type of certificate issued as well as the level of responsibility requested and ensured by AEOs upon customs formalities, customs operations and in the overall management of their commercial business.

As already clarified in the introduction to the Authorised Economic Operator posted on this Web page, the AEO status is not mandatory and depends on the type of status applied for by the economic operator and the relevant operational conditions verified. The explanatory document highlights that economic operators are not obliged to require their business partners to obtain an AEO status. Therefore, they will not be unreasonably disadvantaged if their business partners are not AEOs or part of their customs operations are performed by customs agents not having an AEO status. Actually, any AEOs are only responsible for their part in the supply chain and for the goods they handle, although the security measures applied by all their business partners are taken into account to ensure security.

Given the above, the Customs Administration will look into the position of each applicant and their role in the international supply chain during a targeted audit, whereby available evidence and information will be examined as well as whether specific conditions are in place, the type of certificate applied for, and compliance with customs and security requirements.

Finally, the Community document is a useful reference for users and Customs Administrations of Member States but should be taken as an unbinding guideline tool by Customs Administrations, which should take into account any case-by-case differences yet assuring a homogenous final decision which should be consistent with the interpretation given in similar cases by other Member States.

In addition, please note that the cases included in the Community document may be integrated by the European Commission with other practical examples which could lead to a harmonised interpretation of the procedure for granting AEO status.

Thanks to Agenziadogane.it for texts and news
Galata Tasimacilik ve Ticaret AS has been established in 1997 with the direct participation of ALPI Group in Istanbul for the sole purpose of offering international freight forwarding services aligned with service quality of Alpi Group to the Turkish clientele of any industry. Today, after 13 years with the branches in Istanbul Airport Cargo Terminal, Izmir and Bursa, together with a professional team of 132 persons Galata is offering worldwide freight forwarding services and is ranked among the best companies in Turkey of this industry.

From Textiles to garments, chemicals, automotive, furniture and many other industries it serves the clientele with just in time approach and solution made according to the demand of the customer. Galata is the first company in Turkey in freight forwarding that has applied the CRM service within the offices to serve the customers with a haute couture approach in following:

Their shipments from the order placement to the vendor till the final delivery applying all kind of cost analysis, performance analysis and cost optimisation methods.

Together with the bonded customs warehouse Galata within the 5000 sqm general warehouse is also offering services of logistics and distribution, such as: Warehousing, Stock control, Labelling, Palletising, Distribution.

Recently with the foundation department of customs clearance department, Galata now is offering a global service not only Turkey-wide but also worldwide on door to door concept.

On the road freight with weekly departures in inbound and outbound Galata offers regular groupage departures while in air and sea freight has regular consolidation worldwide.

On the social responsibility side; Galata has been accepted to the UN Global Compact agreement for its responsibilities towards the employees, customers, vendors and environment.

Galata is constantly supporting several Associations and Foundations that are active in improving the quality of the environment we live, towards Children who are in need of assistance and also in several other similar activities.
Having a strategic importance in international area Istanbul hosts a very colorful and live business life. The city, bearing the position of being the country’s economic locomotive can be defined as ‘private sector’s management’, the ‘capital of economy’. Therefore, headquarters of all companies in all sectors are located in Istanbul. The rest of the financial institutions conducting the money markets such as IMKB (İstanbul Stock Exchange), Gold Stock Exchange and leasing, factoring and insurance sector are located here. Trade, finance, culture and tourism sectors are mostly located at the center, industry sector is located at suburbs such as Tuzla, Pendik, and Ikitelli. The population consists of 15 million, mostly comprised of young workers. The city has a very dense traffic in which 4 millions of vehicles are transiting and streets are mostly crowded from 09.00 a.m. to 06.00 p.m. due to rush hours. Maslak, Etiler and Levent could be defined as the future vision of the city. Huge business centers of holdings, headquarters of international companies and banks and skyscrapers are particularly located in these areas of the city. These areas, where young professionals work and live, are surrounded by luxurious restaurants and shopping malls. In these areas where international companies are located, it is possible to come across businessmen from all over the world. Therefore lots of restaurant brands that exemplify from world cuisines also are located here. Complexes such as Akmerkez at Etiler, Metrocity and Kanyon at Levent and Cevahir at Şişli can be counted as grand shopping malls of Europe. It is possible to encounter the incarnations of modern business life at areas such as Maslak, Etiler, Levent and Nişantaşı. Istanbul’s share in Turkey manufacturing industry TAV is approximately 30%. Working population is approximately 4 millions. 24% of motorized vehicles in Turkey have the Istanbul license tag. 35% of total deposit of Turkey is in Istanbul. The annual contribution of the city to government budget is approximately 40%. 43% of total export/import is performed here. 38% of the Industry institutions of Turkey are located in Istanbul.
It is equally possible to discover this impressive variety of choice in Istanbul’s nightlife. Istanbul is a city of constant movement, twenty-four hours a day. It only remains for you to choose among the many alternatives... Let’s now take a brief tour through the culinary and entertainment world of Istanbul.

In the world-famous bars and nightclubs that line the water in the neighborhoods of Ortaköy and Kuruçeşme, you can spend many a romantic moment while watching fireworks shows on the sky, or dance the night away while enjoying the Bosphorus view.

You might also take in a traditional Turkish evening by watching a folklore performance or an oriental dance, or listen to Turkish folk music (türkü) at any number of different Türkü bars. If you prefer rock, punk, techno, jazz or alternative music, you can search for a bar along Istiklal Avenue and its side streets, on Kadife Street in Kadıköy, or seaside in Ortaköy.

For those who want to spend a romantic or exciting night overlooking the Bosphorus, we recommend the world-famous bars and nightclubs located along the seashore in the neighborhoods of Kuruçeşme and Bebek. If you would like to sing Turkish songs and dance along to live music until the morning’s first light, head straight for the neighborhood of Etiler.

As the night ends...
It is already late in the evening... For the entire night, you have danced and drunk without a break. Before your rendezvous with sleep in the early hours of the next day, perhaps you would like to ease your stomach with a garlicky bowl of tripe soup. After a night of exhausting entertainment, it has become something of a habit for Istanbul residents to dine at a tripe soup joint (işkembeç). Throughout the city, and especially near venues that serve alcohol, one can find tripe soup restaurants that are open for twenty-four hours a day.

In addition, if you care to eat something light, you can fill your stomach with toast, hamburger, döner at any number of 24 hour open buffets.

In addition to its historical and cultural heritage, the variety of culinary and entertainment choices that Istanbul offers make it an incomparable city. One can never tire from wandering through this city, nor can stop from describing it. In any case, one must experience the city; description is futile.
From 2006 onwards the name of Istanbul will be associated with culture and arts all over the world. As Turkey moves ahead with the process of its candidacy for the European Union, the projects to be realized will demonstrate that Istanbul, the symbol of the country, has been interacting with European culture for hundreds of years. The city’s cultural heritage will be managed in a sustainable manner, becoming an even stronger magnet than before. Istanbul will achieve lasting gains in the fields of urban renewal, urban living and environmental and social development. New museums will be established to protect and display our cultural assets and historical buildings will be renovated, given new roles and opened to the public.

People of Istanbul will embrace new artistic disciplines. Young talented people will have the opportunity to become more closely involved in artistic creativity. Jobs will be created for a large number of people ranging from communications to organization, education, design, management and creative fields. Those who come to Istanbul for cultural and artistic projects will visit the city’s cultural riches, mosques, churches, palaces and museums. Cultural tourism will be invigorated and develop. (Educated, cultured tourists spend three times as much as normal tourists. This means that, as a European Capital of Culture, Istanbul will have a great tourism potential).

Thanks to Vittorio Zagaia for texts and news.

WHAT WILL HAPPEN IN THE YEAR 2010 IN ISTANBUL?
The Alpi group handles thousands of TEUs every year and has established contracts with selected carriers based on their space availability and service reliability per every single route. Being an NVOCC, Alpi can take care of every phase of the shipping process, from consolidation to warehousing or organization of special services, containerized or not. With customs clearance specialists worldwide, Alpi, already AEO certified, is able to clear your cargo in every circumstance, helping your goods to follow their path in a smooth way. We regularly file pre-clearing of the goods so that your cargo is customs cleared before the ship arrives and it’s ready to be delivered, skipping bottlenecks and cutting total transit time.

Our offer can cover any type of sea shipment:
- **LCL - LESS THEN A CONTAINER LOADS**
  In case you don’t have enough goods to fill up a full container, Alpi can pick up your goods and consolidate them with other customers’ goods in a single container to be sent to destination. Service and cost are crucial to this movement, and security requirements as well as standard processes are in place to guarantee customer satisfaction.
- **FCL - FULL CONTAINER LOADS**
  Being an NVOCC, Alpi can arrange full container loads from your factory and all proper documentation to send the container to destination safely and clear.
- **MULTIMODAL**
  For more economic solutions but still very competitive in terms of total transit time, Alpi can organize multimodal solutions based on the location of its international hubs, combining Air and Sea movements for more convenient deliveries. Our skilled personnel will help you trace the best routing of your goods in terms of cost and service.
The Alpi Group handles tons of freight through its network all over the world, delivering innovative solutions to cover the ever-changing needs of a dynamic market. Using selected and preferred carriers for each route, Alpi delivers customer satisfaction from door to door, along with its segmented offer:

**EXPRESS SERVICE**
Where fast and urgent deliveries are needed, Alpi can provide an express air service with short transit times and direct flights to destination. Higher cost is supported by high-quality service and state-of-the-art standard procedures.

**STANDARD & DIRECT**
With thousands of shipments every year, Alpi is a recognized company in the market and respected by carriers. Through few selected partnerships, Alpi is able to provide a stable and reliable service for general cargo, textile and fashion, goh, exotics, food, perishable and other tailor-made transport services.

**MULTIMODAL: AIR&SEA**
For more economic solutions but still very competitive in terms of total transit time, Alpi can organize multimodal solutions based on the location of its international hubs, combining air and sea movements for more convenient deliveries. Our skilled personnel will help you trace the best routing of your goods in terms of cost and service. Competitive in terms of total transit time, Alpi can organize multimodal solutions based on the location of its international hubs, combining air and sea movements for more convenient deliveries. Our skilled personnel will help you trace the best routing of your goods in terms of cost and service.

Alpi European ground transportation represents its principal business unit with services that span from full loads to part loads, dry and refrigerated cargo, up to groupage management. An extended network of offices connected through the same system in real-time can supply any request in terms of service and cost, reports and communication, customs and security.

**LTL - LESS THEN A TRUCK LOAD**
Our main activities are groupage and less than a truck loads; we pick up goods through our orders management systems or via web (e-booking) and we consol cargo for the same destinations resulting into a cost saving for the customer, an optimization of space allocation, an efficiency in transit time and, finally, less carbon emissions for the environment.

**FTL - FULL TRUCK LOAD**
In case you have goods enough to fill up a full truck, Alpi can support you with all bureaucracy and documentation, providing the right type of truck and equipment and guaranteeing for transit time and quality of service.

**DEDICATED SOLUTIONS**
Our experienced personnel will support your technicians with dedicated moves, for out of gauge shipments, exceptionnel cargo, dangerous goods or any other supply chain matters. Please rely on Alpi for free expertise.
Extensive network, highly experienced technicians, consistent processes and reliable salesforce are the ingredients to the Alpi formula. Airfreight, sea freight and ground transportation are the main activities of the Alpi network. All phases of the process are covered from order management, to door delivery, going through pick up, consolidation, documentation, customs clearance, certifications management, best carrier selection and an track & trace system that can be tailored to customer’s needs.

Express service and logistics management are fast growing divisions bundled to offer a vertically intergrated package to our customers. The Alpi group has intensively invested in IT and security to the benefit of its customers and partners. Every operations phase is linekd and managed through the same integrated system.

With customs clearance specialist worldwide Alpi, already AEO certified, is able to clear your cargo in every circumstance helping your goods to follow their path in a smooth way.

We belive that Quality of Service is a Key Succes Factor in our Industry.

Thanks to ‘Alpi with care’ we have created a coordinated network of services tailored to the markets and our customers, as we adapt to the changing transport trends. Every one of our areas is a concrete response, guaranteed by our knowhow and the quality that we have consolidated in all these years of business.

For more than half a century the whole world has been talking about Total Quality, revolutionising the organisational models of businesses, aimed at achieving quality through controls not only of the products, but also of the processes (Total Quality Management – TQM). Quality control used only to involve products.

Total quality now takes into account all the elements and aspects of a company, for the purpose of creating a virtuous chain which, starting from the suppliers and passing on to the production and distribution, reaches the final customers. The basic assumption is that the quality of any process must coincide with the lowest level of quality found in a single aspect, in other words, the strength of the chain is in its weakest link. Total quality therefore mainly deals with research and innovation, product ion, maintenance, distribution, safety, the environment, human resources, training, and communications.

More specifically, Total Quality Management (TQM) is a method of managing the company focussed on achieving and maintaining its competitive advantage via the pursuit of quality. This term refers to the process originally developed in Japan in the 1950s, aimed at developing, designing, producing, and providing assistance for a quality product that is the most economical and useful for consumers. In order not to limit total quality to the concept alone, it is necessary for all personnel in the company to be involved in its implementation.

We invite you to visit the ALPI & YOU, ALPI YOUNG, ALPI FASHION and LUXURY SPECIAL sections to know the latest ALPI EXCLUSIVE initiatives.
TO BE ON WITHCARE MAGAZINE

SEND US

• TEXT FILE IN ENGLISH
• 300 DPI IMAGES
• NUMBER OF COPIES YOU WANT

WE MAKE YOUR ARTICLE

withcare@albinipitigliani.it

STAY WITH US
A chronic disorder characterized by paroxysmal brain dysfunction due to excessive neuronal discharge, and usually associated with some alteration of consciousness. The clinical manifestations of the attack may vary from complex abnormalities of behavior including generalized or focal convulsions to momentary spells of impaired consciousness. These clinical states have been subjected to a variety of classifications, none has been universally accepted to date and, accordingly, the terminologies used to describe the different types of attacks remain purely descriptive and nonstandardized; they are variously based on: the clinical manifestations of the seizure (motor, sensory, reflex, psychic or vegetative); the pathologic substrate (hereditary, inflammatory, degenerative, neoplastic, traumatic, or cryptogenic); the location of the epileptogenic lesion (rolandic, temporal, diencephalic regions); and the time of day at which the attacks occur (nocturnal, diurnal, menstrual).

What is Epilepsy?

A person with epilepsy has a tendency to have recurrent seizures (fits). The seizure occurs because of a sudden spurt of electrical activity in the brain - the brain is overloaded with electrical activity. This causes a temporary disturbance in the messaging systems between brain cells. During a seizure the patient’s brain becomes “halted” or “mixed up” (Epilepsy Action, UK).

Every function in our bodies is triggered by messaging systems in our brain. What a patient with epilepsy experiences during a seizure will depend on what part of his/her brain that epileptic activity starts, and how widely and quickly it spreads from that area. Consequently, there are several types of seizures and each patient will have epilepsy in his/her own unique way.

Types of seizures
There are three types of diagnoses a doctor might make when treating a patient with epilepsy:

- Idiopathic - this means there is no apparent cause.
- Cryptogenic - this means the doctor thinks there is most probably a cause, but cannot pinpoint it.
- Symptomatic - this means that the doctor knows what the cause is.

What are the symptoms of epilepsy?

- A convulsion with no temperature (no fever).
- Short spells of blackout, or confused memory.
- Intermittent fainting spells, during which bowel or bladder control is lost. This is frequently followed by extreme tiredness.
- For a short period the person is unresponsive to instructions or questions.
- The person becomes stiff, suddenly, for no obvious reason.
- The person suddenly falls for no clear reason.
- Sudden bouts of blinking without apparent stimuli.
- Sudden bouts of chewing, without any apparent reason.
- For a short time the person seems dazed, and unable to communicate.
- Repetitive movements that seem inappropriate.
- The person becomes fearful for no apparent reason, he/she may even panic or become angry.
- Peculiar changes in senses, such as smell, touch and sound.
- The arms, legs, or body jerk, in babies these will appear as cluster of rapid jerking movements.

There are three descriptions of seizures, depending on what part of the brain the epileptic activity started:

- Partial seizure - this means the epileptic activity took place in just part of the patient’s brain. There are two types of Partial Seizures:
  - Simple Partial Seizure - the patient is conscious during the seizure. In most cases the patient is also aware of his/her surroundings, even though the seizure is in progress.
  - Complex Partial Seizure - the patient’s consciousness is impaired. The patient will generally not remember the seizure, and if he/she does, the recollection of it will be vague.
- Generalized Seizure - both halves of the brain have epileptic activity. The patient’s consciousness is lost while the seizure is in progress.
- Secondary Generalized Seizure - the epileptic activity started as a partial seizure, but then it spread to both halves of the brain. As this development happens, the patient loses consciousness.
Famous people who have/had epilepsy:

- Agatha Christie (writer)
- Alexander the Great (monarch)
- Alfred Nobel (scientist)
- Alfred the Great (monarch)
- Aristotle (philosopher)
- Bug Abbot (actor, comedian)
- Charles Dickens (writer)
- Charles V (Spanish monarch)
- Danny Glover (actor)
- Edgar Allen-Poe (writer)
- George F. Handel (musician)
- Hannibal (military commander)
- Julius Caesar (emperor)
- Leonardo da Vinci (artist)
- Lewis Carroll (writer)
- Lord Byron (writer)
- Louis XIII (monarch)
- Martin Luther (theologian)
- Michelangelo (artist, sculptor)
- Napoleon Bonaparte (Emperor)
- Neil Young (musician)
- Nicolo Paganini (musician)
- Peter Tchaikovsky (musician)
- Pythagoras (mathematician)
- Richard Burton (actor)
- Sir Isaac Newton (scientist)
- T. Roosevelt (statesman)
- Vincent Van Gough (artist)
2009 was an important year for the Association and marked the 30th year of its founding. The event was commemorated, under the patronage of the Township and the Province of Prato, by a benefit at the Metastasio Theater, with the complimentary participation of The Baldo Duo, The One Voice Gospel Chorus and The Verdi Music School of Prato strings orchestra. The evening was a great success and the audience expressed their appreciation by warm applause for the artists and the Association President. The President thanked all the Prato citizens for their contribution which make it possible to carry out the promises of the Association.

Besides this event, which was a pleasure for us to remember, we briefly list some activities supported by the Association:

Implementation of laboratory instrumentation for translational research (donations from Cariprato Bank, Cassa di Risparmio Foundation and the Prato Industrial Union) which will be completed during 2010. This has given the Oncology Department the possibility to present initial results at various international conferences, which has aroused interest and resulting collaborative research liaisons with several centers, including The University of Florence, The University of Houston, The University of Wisconsin, Yale University and The New York Breast Cancer Foundation. The importance of this sector is represented by the “real” possibility to localize, with very current methods (CellSearch System and others) specific cell receptors that allow the use of appropriate medicines and personalized care in anti-cancer therapy.

Financing of 7 scholarships (researchers, oncologists, degreed technicians and biologists). All of these personnel are engaged in work in progress both in the laboratory and in the oncology ward.

Diffusion of information about cancer to elementary schools by our Association’s psychologists together with teachers from the Salvemini La Pira middle school of Montemurlo. The finale of this project, entitled “Give Me a Smile”, was a theatrical production with reading of stories, music and songs. It was conceived and organized by the students and enjoyed great success. The stories of the show, complete with drawings made by the children, were published in a book, with contributions from the Prato Township. These books have been distributed to schools for all to obtain with a donation of at least €. 15.00.

An increase in appropriations for the oncologic psychology segment, which was created by our Association to assist patients and their families. The completion, inside the Medical Oncology ward,
In November, the Chief Physician of the Prato Hospital Facilities, Dr. Marco Scatizzi, created the first interactive meeting entitled “Colorectal surgery: complex clinical cases.” It was a medical conference open to physicians from Tuscany, with involvement of numerous participants. The Multidisciplinary Oncologic Group holds weekly discussions on clinical cases at the Department of Oncology. As part of daily clinical practice, Multidisciplinary Oncologic Meetings are conducted at the regional level, in which specialists involved in the cases participate in valuable clinical discussion. Each participant brings their own background about the cases in discussion, their own direction and their own ideas. The Tumour Institute of Tuscany (ITT) that participated during the study day was congratulated for the good result of the program.

2009 was also important for the Association because on December 11 in the conference room of the Chamber of Deputies, the President received the “Gianfranco Merli” Prize for the Environment with the following incentive: The “Gianfranco Merli” National Prize for the environment is assigned to the “Sandro Pitigliani” Association for having realized the CellSearch System, the thirteenth present in the world, which is capable of isolating and identifying circulating tumor cells in the blood and, accordingly, to personalize the therapeutic choices for every single patient.

Prato, Italy March 7, 2010

Associazione Sandro Pitigliani
For the fight against cancer
Chairman Giovannella Pitigliani Sini
www.asspitigliani.it
MOMO FAMILY
“We’ve always wanted to experiment with new languages by opening new doors and exploring new feelings. Monotony is boredom and boredom kills.” Never were there truer phrases. But if some years ago, in the bare recording studios of beautiful Tuscany had you asked these two bad boys “where do you think you’ll end up?“ I’m sure the dream was quite far from the reality! Yes, a reality that brought Daniel Melani (voice and piano) and Federico Bartolozzi (guitars and program) in art, the MOMO FAMILY, to live the American dream firsthand. To better know the history of the band we have to take a step back in time when their name was just MOMO. The MOMO project was born from the need of Federico Bartolozzi, Daniel Melani and Leandro Denti (drums and piano) to make music by trying to meld rock with electric and with funk. But, to define the band as electro-rock would be very restrictive considering that music, as an art, is a contamination. only the words ‘no limits’ exist.

The premature death of Leandro deeply effects the band which, in 2005 dedicates, their first “LEDEN” piece with the collaboration of Marco Brini on bass guitar. The CD was released by Madamadorc/EDEL and was immediately prized by the radio, the public, and others in the field. The positive outcome of LEDEN pushes the band to go on to earn new management and their name is enriched with the addition of the word ‘FAMILY’. The new MOMO FAMILY identity comes from the value that the boys give to friends, to sentiments and from the need to be able to voice and to involve in the future people and artists with a true, sincere and deep message to spread. In the near future they will create a community that will be the real FAMILY.

In 2007 the new management firmly pushed for the summer release of a new single “Viva Barcelona”, from which a video has been made and played by the main Italian television broadcasting stations, which was used only for promotional and broadcast promotion. Soon after, the single was re-proposed with the video in English and in a jewel box full of remixes. The MOMO FAMILY began to be known in foreign countries other than the USA after the arrival of the proposal from Tunestuff Records in Atlanta for the first production in English of the band GIMME MOMO! And so the boys fly to Atlanta, and between October and December they record their third session at Groove Tune Studios and take part in various showcases which increased their fame in the Atlanta rock scene and stimulated the curiosity of the American public for this Italian band that proposes themselves in the country that is home to rock. They succeed in transmitting instinct and passion as few others can. And it’s that exact instinct and passion that permeated GIMME MOMO! which was recorded by Eric Tunison, with the collaboration of Ben Frassinelli on mixing (Litliba, Negrita, Piero Jovi Liga, Art. 31 Extrema and many others), and Rodney Mills for the mastering (REM, Steretemplepilots, Pearl Jam, Lynyrd Skynyr, Sheryl Crow, James Brown and many others). GIMME MOMO is an album rich in states of mind that perfectly reflects the instinctive nature of the human being, which inserts a balance of rhythmics and powerful guitars that are seasoned by a cool use of electronics and melodious creativity. The CD debut was September 2008. stay tuned because nothing will be as before.... If it is true that a fundamental law of the universe is that everything born evolves and finally dies to then be reborn, then we have just been reborn.. MOMO.
1. Published in 2005, is the first album of The MomoFamily and the only completely in italian. It’s the work made know the bans to their fans in Italy, but it’s also the album makes understand the guys the possibilities to experiment new vision of their music. It’s beginning of “Italish” rock-soul.

2. It’s a single published in 2007. This song reveals the fantastic side of MomoFamily music and the first real experiment of “Italish” style. Produced by MomoFamily Manager, Serena Albini, the single got a great reply trough the radio stations and the video-clip that passed on the mains italian tv channels.

3. GIMME MOMO! is the greatest work of the Band. It’s the first international album by MomoFamily and it’s the work that will bring guys in tour trough the US produced by Tunestuff Record.

4. The right time has come and some bad and good experiences have been made. Now, we are in the best mood to express ourselves in the most creative way. Now we are ready for the next big step looking for a new label and right production manger to believe in our ability. This Promo is a perfect representation of the Momo Family’s mentality and has been recorded in a small studio in the heart of Tuscany with help from Italian Engineer Ben Frassinelli. Together, we did our best to draw a picture of our art, combining our different taste in these 3 songs by crossing through power pop with powerful guitars in “Frozen”, to reaching a perfect pop sound in “Sweetest lips” where Daniel’s voice lends perfectly in to the sensuality of the song. To conclude the presentation of the band, we cannot forget the most visceral-rock aspect, “Go little baby” inspired by the Nascar. This song is a perfect example of a new experimental sound that we are trying to create through tight verses with forced rhythm on the base of a repetitive riff and refrains open and pop. This is MF philosophy of life, based on emontions and having the willingness of trying something new.
WE’VE ALWAYS WANTED TO EXPERIMENT WITH NEW LANGUAGES BY OPENING NEW DOORS AND EXPLORING NEW FEELINGS
AFRICA

+213 ALGERIA

KOUBA
MTO Algerie
Tel. 21-680178/83/85 - Fax 282714
E-Mail: Mto.algerie.feriel@mto-group.com

+212 MOROCCO

CASABLANCA
TIMAR
Tel. 52-676600 - Fax 672585
E-Mail: commercial@timar.ma

+266 TUNISIA

TUNIS
I.T. TUNISIE SARL
Tel. 79.914500 - Fax 469381
E-Mail: it.tunisie@gnet.tn

+202 EGYPT

KDM GLOBAL LOGISTICS - CAIRO
Tel. 22685832 - Fax 22686136
E-Mail: operation@kdmegypt.com

KDM GLOBAL LOGISTICS - CAIRO
Tel. 22685832 - Fax 22686136
E-Mail: operation@kdmegypt.com

KDM GLOBAL LOGISTICS
EL AZARITA, ALEXANDRIA
Tel. 22662378 - Fax 22686136
E-Mail: operation@kdmegypt.com

+27 SOUTH AFRICA

HENEWAYS FREIGHT SERVICES Pty Ltd.
(Johnnesburg)
MEADOWBROOK, EDENVALE
Tel. 11-8795400 - Fax 11-4538440
E-Mail: info@heneways-za.com

HENEWAYS FREIGHT SERVICES Pty Ltd.
WESTVILLE, DURBAN
Tel. 31-7925000 - Fax 31-7925010
E-Mail: murray.young@heneways-za.com

HENEWAYS LOGISTICS Pty Ltd.
CAPE TOWN
Tel. 21-9340085 - Fax 21-9340096
E-Mail: shamiela@heneways-za.com

JOHN FISH AGENCIES (PTY) Ltd.
EAST LONDON
Tel. 43-7269893 - Fax 43-7261012
E-Mail: john@jfa.co.za

AFRICAN TRANSIT CO. (PTY.) Ltd.
PORT ELIZABETH 6000
Tel. 41-4861400 - Fax 41-4861403
E-Mail: mervyn@africantransit.co.za

NORTH AMERICA

+1 CANADA

DAVID KIRSCH FORWARDERS Ltd.
(Montreal)
DORVAL, QUEBEC
Tel. 514-6360233 - Fax 514-6360325
E-Mail: info@kirsch.ca

DAVID KIRSCH FORWARDERS Ltd.
(Toronto)
MISSISSAUGA, ONTARIO
Tel. 905-6786162 - Fax 905-6780765
E-Mail: info@kirsch.ca

DAVID KIRSCH FORWARDERS West Ltd.
RICHMOND, British Columbia
Tel. 604-2702739 - Fax 604-2706860
E-Mail: info@kirsch.ca

+1 DOMINICAN REP.

HENDRUEZ & ASOCIADOS S.A.
SANTO DOMINGO
Tel. 809-6885990 - Fax 809-6885989
E-Mail: marco@mhendruez.com.do

+52 MEXICO

CAPITAL FREIGHT SYSTEM
MEXICO, D.F.
Tel. 55-50104700 - Fax 55-50104702
E-Mail: mexico_sales@capital-corp.com.mx

CAPITAL CARGO DE MEXICO S.A. de C.V.
LEON, GTO
Tel. 477-7634822 - Fax 477-7634824
E-Mail: mexico_sales@capital-corp.com.mx

OTHER CAPITAL OWNED OFFICES:
GUADALAJARA
MONTERREY
VERACRUZ

+507 PANAMA

FASHION CONSUL INTERNATIONAL
COLON, Zona Libre
Tel. 263-4532 - Fax 263-3639
E-Mail: luigi.wel@fcipym.com

+1 PUERTO RICO

ALPI USA INC.
CAROLINA, PR 00979
Tel. 787-791 8080 - Fax 787-791 8013
E-Mail: arlene.casares@alpiusa.com

SOUTH AMERICA

+54 ARGENTINA

QUALITY FREIGHT SRL
BUENOS AIRES
Tel. 11-43942900 - Fax 43942601
E-Mail: stonietti@qfreight.com.ar

+55 BRAZIL

DFX TRANSPORTE INTERNACIONAL Ltda.
RIO DE JANEIRO, RJ
Tel. 021-32321950 - Fax 021-25186647
E-Mail: fernandac@dfx.com.br

DFX TRANSPORTE INTERNACIONAL Ltda.
SAO PAULO - SP
Tel. 11-35281400 - Fax 11-35281401
E-Mail: afreire@dfx.com.br