Continuing the description of our network, you will find:
at page 4, ALPI DENMARK that was established in 1992;
at page 20, ALPI PUERTO RICO, established in October 1997;
at page 30, ALPI BELGIUM, established in June 1992 together with its subsidiary Sotiaux International;
at page 32, ALPI ADRIATICA, that was established in 1987.

We are proud to announce that we are expanding our operations to the Middle East, opening a commercial delegation in Dubai.

Enjoy the reading.
Piero Albini
EXPERIENCED AND HAPPY EMPLOYEES

ALPI in Denmark are well known for having highly experienced employees. Most forwarders at ALPI are true experts in their specific areas, which our customers benefit from in the daily cooperation with ALPI. At all times we try to educate or, alternatively, employ the best people in the branch. That is the most important way to beat our competitors.

We also believe that the most important ingredients in a service minded company are happy employees. Everybody notices and appreciates a “smile” on the telephone, which can only come from a person who is in balance - both privately and in the job situation. Therefore, we try to make sure that each and every one of our employees likes going to work every day.

We believe that happy employees make happy customers.

TO ALPI IN DENMARK VALUES REALLY MATTER

Of course, we want to make a profit, however, in a wise and responsible way. We feel that our customers appreciate these virtues more than ever. The competition in all branches is getting harder. Therefore, a high level of service is very important to our customers, in order for them to make a difference towards their customers.

At ALPI in Denmark we have extra focus on:

- Commitment
- Flexibility
- Personal service
- Communication
- Keeping promises

SPONSORSHIPS AND CORPORATE SOCIAL RESPONSIBILITY (CSR)

ALPI in Denmark wants to make a difference. By working determined with sponsorships and CSR we can make a difference to a lot of people and, at the same time, build up our image towards our customers and employees.

We have in several years had various sponsorships within football, handball and ice hockey. These sponsorships give us valuable exposure as well as profitable relations to other companies in the business world.

Responsibility is the base for our daily activities, and old virtues as credibility, flexibility and good communication with customers, employees and partners give us pride in what we do.
FACTS ABOUT ALPI IN DENMARK

- Founded in 1992
- Offers road freight, sea freight, air freight and courier freight
- Four locations in Denmark – headquarters in Herning
- 135 employees
- Warehouse capacity of 25,000 square meters and 50 loading bays
- 100 trucks moving cargo around all of Europe every day
- Experts in moving groupage and part loads to and from all of Europe
- Denmark is the perfect platform for goods to and from the rest of Scandinavia

WHEN WE SAY THAT WE WANT TO MAKE A DIFFERENCE – WE MEAN IT!

In 2012 ALPI in Denmark and the Danish Organization for Disabled launched a nationwide campaign in Denmark called Special Ones. The purposes of this campaign are:

- To put attention on intellectually disabled athletes – Special Olympics
- To collect funds for the intellectually disabled athletes and give these people better conditions as well as good experiences with their sports
- To expand ALPI’s values and to make our contribution to social responsibility visible

The gimmicks of the campaign are red laces that can be worn in shoes. The laces are sold all over Denmark and the profit goes uncut to the intellectually disabled. A lot of professional athletes from Denmark have already supported the campaign by wearing the laces on TV and in important sports matches.

The employees at ALPI in Denmark are deeply involved in the campaign by selling the laces to friends, family, neighbors etc. ALPI has an aim of supporting Special Olympics with Euro 25,000 or more.

Our aim is to show that working seriously with social responsibility goes hand in hand with running a company like ALPI.
WORLDWIDE CONVENTION 2012

Shot on site
Soho’s picturesque cobblestone streets, cast-iron buildings and designer boutiques draw quite a crowd. Literally. The narrow streets are so packed that most city folk (and even Soho residents themselves) tend to avoid the area, especially on weekends and around the holidays. But don’t swear off Soho - visitors who check out the district’s many quality stores, restaurants and sidewalk vendors during off-peak hours are rarely disappointed.

Soho stretches from Canal Street to Houston Street and lies between the Hudson River and Lafayette Street. While many of central Soho’s expansive loft spaces are now reserved for the millionaires who can afford to live high above the shopping crowds, the pre-war brick walkups in West Soho have seen renovations and an influx of middle-class residents.
To Rent:

- Studio/1-Bedroom: $2,000-$3,500+
- 2-Bedroom: $4,000-$6,000+
- Larger than 2-Bedroom: $6,000-$15,000+

To Buy:

- Studio/1-Bedroom: $750,000-$2,200,000+
- 2-Bedroom: $2,800,000-$7,000,000+
- Larger than 2-Bedroom: $5,000,000-$18,000,000+

Soho Apartments

While many of central Soho’s expansive loft spaces are now reserved for the millionaires who can afford to live high above the shopping crowds, the pre-war brick walkups in West Soho have seen renovations and an influx of middle-class residents. Head further west towards the Hudson and find new condos and luxury apartment buildings with hefty price tags.

Soho Supermarkets

- Gourmet Garage, 453 Broome Street at Mercer Street, 212-941-5850.
- Dean & DeLuca, 560 Broadway at Prince Street, 212-226-6800.
- Sunrise Mart, 494 Broome Street at Spring Street, 212-219-0033.

Soho Restaurants

- Soho is home to celebrity hotspots Mercer Kitchen and Fiamma Osteria. Those looking for an equally delicious experience sans paparazzi should head to Balthazar for exceptional French cuisine, The Cub Room for superior American fare, and Dos Caminos Soho for a sampling of contemporary Mexican dishes. If all you’re looking for is a good cup of java and a slice of pie, selections from Once Upon a Tart and Ceci-Cela should curb your sweet tooth.

Soho Nightlife

Roll with the high-brow, martini-sipping crowd at Cipriani Soho or the Grand Bar and Lounge at the Soho Grand Hotel. For a more laid-back scene, Kenn’s Broome Street Bar is a neighborhood favorite, along with Soho Park, an outdoor restaurant/garden perfect for downing a few beers with old friends. If dancing is your thing, bring your friends to S.O.B.’s and break it down to live Brazilian, Reggae, R&B and hip-hop tunes.

Soho Shopping Scene

Shoppers in Soho find a wide variety of stores, shops, boutiques and sidewalk vendors selling artwork, apparel and jewelry. Designer stores such as Dolce & Gabbana, Prada, Marc Jacobs, Catharine Malandrino, Coach, Burberry, Kate Spade and Ben Sherman line West Broadway, Broadway, Broome and Spring Streets. Larger chains such as H&M, J. Crew, Banana Republic, American Eagle and UNIQLO lure shoppers up and down Broadway. Stop by Bloomingdales for a large selection of quality merchandise and wander over to Prince Street to check out the Apple Store’s famously hip interior and sleek layout.

Soho Transportation

Subway: A/C/E to Canal or C/E to Spring Street; 1/2/3 to Houston and Canal Streets; R/W to Prince Street; N/R/Q/W to Canal Street; 6 to Canal and Spring Streets; J/M/Z to Canal Street.

Bus: The M21 goes cross-town on Houston Street. The M1 and M6 run down Broadway. The M1 runs back up Lafayette and the M6 up 6th Avenue. The M20 runs up Hudson Street and down Varick Street.
San Juan, Puerto Rico, is one of the most historic cities in the New World, first explored and settled within fifteen years after Columbus’ monumental first voyage. It has been the scene of many historic events, from naval battles to pirate attacks. Today, the city is embracing its long and fascinating history and is considered a top Caribbean tourism destination. Today, San Juan is a booming tourism destination. Old San Juan has been extensively renovated, and sights like the El Morro castle are very popular. American tourists flock to San Juan because it’s a little piece of the Caribbean but they don’t need a visa to go there; it is American soil. In 1983 the old city defenses, including the castle, were declared a World Heritage Site. The old section of the city is home to many museums, reconstructed colonial-era buildings, churches, convents and more. There are excellent beaches very close to the city, and El Condado neighborhood is home to top-notch resorts. There are several areas of interest within a couple of hours from the city, including rainforests, a cave complex, and many more beaches. It is the official home port of many major cruise ships as well. San Juan is also a booming industrial center. It is one of the most important ports in the Caribbean, and has facilities for oil refining, sugar processing, brewing, pharmaceuticals and more. Naturally, Puerto Rico is well known for rum, much of which is produced in San Juan.

ALPI Puerto Rico is located in this beautiful tropical island in the Caribbean. We are International Freight Forwarders with worldwide services in: transportation by Air in imports and exports; transportation by Ocean in imports and exports. We work very closely with a network across the world offering our worldwide customers and partners a specialized, professional, vast knowledge experience and highly qualified staff which meets all our customers’ needs. Our capability to support the “supply chain” of our customers definitely gives us the ability to anticipate their transportation needs, which is our main business objective. We also have a new warehouse space with 7,500 sq feet ready to serve market’s demands round the clock with today’s Highest Standards of service.
The United Arab Emirates hosted the World Parachuting Championships 2012 for the first time in Dubai, the capital of sports in the Middle East, over the period from 28 November to 09 December 2012. The Championships enjoyed unprecedented participation with regard to the numbers of countries, parachutists and competitions.

Hundreds of parachutists participated in competitions of formation skydiving, canopy formations, accurate landing, canopy piloting, over water, freefall flying, freefall style and para skiing for the first time in the Middle East. Skydive Dubai in Marina, Dubai was the site of the competitions.
The importance of the Championships arises from the fact that its organization coincides with the United Arab Emirates’ celebrations of the 41st National Day on 2 December, which attract many visitors and tourists every year.

The Higher Organizing Committee of the Championships, in the presence of His Highness Sheikh Mansour Bin Mohammed Bin Rashid Al Maktoum, Chairman of the Championships, and His Excellency Matar Al Tayer, Chairman of the Higher Committee, launched the Logo for the Mondial. It shows the design of a parachute with a skydiver, and the parachute symbolizes the flag of the United Arab Emirates, with its four colours green, white, black and red, and the name and period of the Championships.

The Championships’ website showed conditions of participation in each competition and their altitude, rules and judgement, supported by photos. Hundreds of thousands of people around the world were able to follow the activities, competitions and results of the Championships directly.

The website further provides information about the United Arab Emirates, tourist sites and the three previous successful Dubai International Parachuting Championships, which were attended by members of the FAI. The website will also be provided with news items published by the media before, during and after the Championships.

ALPI AND BLANDINE PERROUD WIN IN DUBAI
Aspen Mountain, and its famous black-diamond terrain, has kept our mountain on the map since 1947.

Aspen Mountain offers a variety of glades, bumps and steeps.
ASK A LOCAL

Longtime Aspenite Christy Mahon is the first woman to ski all of Colorado’s 14,000-foot peaks and serves as the Development Director for the Aspen Center for Environmental Studies. Here are her recommendations.

BEST DIGS

Budget: The Tyrolean Lodge on Main Street was built by a legendary Aspen family and has remodeled rooms with vintage ski decor and the best rates in town.

Swank: The Hotel Jerome embodies Aspen’s history.

BEST EATS

Cheap: At 520 Grill, two local skiers and chefs quickly serve up healthy burgers, creative sandwiches, and salads.

Gourmet: For 24 years, Cache Cache has been the place to go for the most sophisticated, French-inspired cuisine in Aspen, with an incredible, high-energy atmosphere.

BEST AFTER-SKI PARTY SPOT

Just steps from the gondola, Ajax Tavern lures you in with the smell of truffle fries and a stylish patio scene.

BEST ONE-DAY ACTIVITY

Take a walk down the Rio Grande Trail along the Roaring Fork River to visit the 25-acre nature preserve at Hallam Lake, part of the Aspen Center for Environmental Studies. Then view a cutting-edge contemporary art exhibit at the Aspen Art Museum.

ASPEN’S CLASSIC SKI RUN

The long face of Bell Mountain on Aspen catches the late afternoon sun and is the best way to end the perfect ski day.

Well-heeled scenesters and celebrity-stalkers with a love for top-quality skiing. Riddled with galleries and boutiques and coffeehouses and gourmet restaurants, this is where movie stars mingle with Olympic athletes and where full-length fur coats never go out of style. It’s undeniably ostentatious and enough to make a ski bum barf on his duck-taped Gore-Tex but it may also be the world’s most sophisticated mountain town outside of Europe.

The skiing and snowboarding’s not bad either. In fact, it’s as good as anywhere in Colorado, with four separate ski areas within a ten-mile radius catering to all abilities and tastes. Aspen Mountain is an expert’s playground. It literally has zero green runs and one of the most consistently steep areas in Colorado.

Its runs spill right into downtown. Snowmass is the mega-mountain with the second most vertical in the U.S. (though not skiable continuously) and terrain for everyone. Aspen Highlands is the local favorite and features the steepest terrain of the four. Buttermilk, with its ample greens and innovative ski school, is perfect for beginners. Lift tickets are good for all four mountains, which are easily reached from Aspen and each other by free shuttle buses.
Alpi Belgium started its activities just over 20 years ago on June 1st, 1992. We are mainly specialized in road-freight but can also offer sea and airfreight through our daughter company Sotiaux International which was founded at the end of 2009.

The offices and warehouses (10000 m² for Alpi Belgium and 10000 m² for Sotiaux International) are strategically situated in Brussels, near the airport of Zaventem and at only 60 Km from the very important port of Antwerp.

The warehouses are all secured and under 24/7 camera supervision which enables us to store high value goods for our clients.

All deliveries and pick-ups (approximately 55,000 in 2012) in Belgium and Luxemburg are handled under our own supervision with approximately 10 to 15 national trucks a day, all with tail lift.

Alpi Belgium also offers logistic solutions, such as warehouse storage, order-picking, palletizing, sorting, national deliveries, international transports worldwide. Thanks to the ALPI Group we also offer transportation directly from Italy to the rest of the world. Many clients (especially in fashion) use this service which is very efficient, fast and less expensive than having the goods shipped to Belgium and afterwards re-routed to the production countries all over the world.

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The company provides customer-made solutions for any specific need of its customers. Alpi Belgium and Sotiaux International are both customs agencies.

Sotiaux International provides fiscal representation on VAT for various customers in different countries and also has a bonded warehouse.

**ROAD-FREIGHT LINES (IMPORT AND EXPORT)**

ITALY: approximately 30 trucks a week with very short transit times all over Italy.

- Direct departures from Milano, Como, Reggio Emilia, Prato, Verona, Pordenone, Civitanova Marche and Rome.

- Portugal in co-operation with Alpi Porto, various departures on Friday.

- Turkey in co-operation with Galata Alpi

- Spain departures from Barcelona and Alicante

- Switzerland in co-operation with SCHNEIDER & Cie in Basel.

Sea-freight and airfreight through the ALPI organization and its partners worldwide. Whether you want to ship 1 to 24000 Kg, 1 or hundreds of containers, 1 or 100 m3 of airfreight.
Alpi Adriatica srl was established on January 19th, 1987. Mr. Carlo Pozzi, together with our firms in Prato, decided to open this office with the objective to offer a good service to the over 2000 shoe companies in our area. During these 26 years of activity we developed a good relationship not only with the shoe producers, and we also ship handbags, textiles, accessories, furniture, and musical instruments. Since that date, our services have been offered, mostly in export rather than import, to our clients based in Marche and Abruzzo. We have regular export service to the main European destinations. We load trucks to France, Belgium, Holland, Germany, Scandinavia, Greece, Switzerland, England and Ireland. While we do not directly load goods for shipment by air or by sea, we do have daily service to the main office in Prato, from where all goods are loaded that must be shipped overseas. We have a daily service to Prato and we load all the goods that must be shipped overseas to the main office in Prato. Since 2010 we have proudly been located in our 1000 m² warehouse and office space. Thanks to our flexibility we are facing this crisis period quite well and we managed to achieve good results in the last several years’ financial situations.
There are few, if any, sectors in Brazil that do not have excellent short term opportunities. Certain sectors of the Brazilian market have experienced higher than average growth, such as air transportation, telecoms, oil and gas, and mining.

The Brazilian national oil company Petrobras’ expansion may represent the largest global business opportunity in the oil & gas sector until 2020. The offshore pre-salt oil deposits discovered in 2006 and 2007 are estimated to exceed 60 billion barrels in probable or recoverable reserves, and could place Brazil among the world’s top ten oil-producing countries. Petrobras anticipates that it will invest $224 billion in exploration and development through 2015. Brazil is one of the largest IT markets within the emerging economies. IT end-user spending in Brazil is expected to grow to $134 billion in 2014.

The largest share of spending will be on telecom equipment, representing 72% of the market, followed by IT services at 13.3% and computing hardware at 11.9%.

In the years leading up to the 2016 Olympic Games in Rio de Janeiro, Brazil will host several international mega-events. In 2011, Brazil hosted the World Military Games and the Pan-American Maccabi Games and in 2012, Rio de Janeiro hosted the Rio+20 global environmental sustainability conference. In 2013, Brazil will host a papal visit and the World Youth Day event as well as the soccer Confederations Cup. In 2014, twelve Brazilian cities will host the soccer World Cup.

The Government of Brazil expects to invest $106 billion in the preparations for these events. These investments, which will include outlays for infrastructure, construction, transportation systems, port improvements, public security, and airport infrastructure upgrades, will present significant commercial opportunities for U.S. companies. Most of the major infrastructure upgrades will be carried out through Public-Private Partnerships under Brazil’s Growth Acceleration Program.

In 2011, the U.S. was Brazil’s largest source of imports followed by China, Argentina, Germany, and South Korea. U.S. merchandise exports to Brazil in 2011 were US $ 42.9 billion, and U.S. imports from Brazil were US $ 31.3 billion.
Our services at international and intercontinental Trade Fairs:

COLLABORATION
with our qualified personnel to draw up documents before sending them to destination

SHIPMENT
of the merchandise by sea, by air or by truck, and notice of delivery of the merchandise

READINESS
of the merchandise

CUSTOMS CLEARANCE
of the merchandise

SETTING UP
at the Stand

ASSISTANCE AT THE FAIR
by our personnel two days prior and until closing to assure your success at the Fair, and to assist exhibitors with a possible reentry of merchandise

RE-DELIVERY OF MERCHANDISE
once it is returned to Italy

FORWARDING
of the goods wherever you want

AND, WE OFFER
all around assistance for anything the exhibitors require

We are able to guarantee you all of this thanks to the direct connections we have created over the years with official fair agents of various shows the world over.