This is the year of the anniversaries!

- ALPI ADRIATICA 30 years (pag. 4)
- ALPI DENMARK 25 years (pag. 6)
- ALPI GALATA 20 years (pag. 3)

Congratulations and thanks to our associates, see also our participation to:

- Arab Health show in Dubai
- Première Vision in Paris
- Pitti Filati
- TLTF in London

As well other activities of our organization.

Enjoy the reading,

Piero Albini
ALPI AT TLTF
January 2017
ALPI is sponsor and partner of The London Textile Fair which attracts over 6000 visitors and 400 exhibitors.
Location:
The Business Design Centre, 52 Upper Street, Islington, London N1 0QH.

ALPI Expo Team is present at Arab Health Show in Dubai to assist our customers.

Arab Health is a 4 day event being held from 30th January to 2nd February 2017 at the Dubai International Convention & Exhibition Centre in Dubai, United Arab Emirates.

Arab Health is the second largest healthcare exhibition and congress in the world and the largest in the Middle East. It offers important opportunities to build relationships within the healthcare industry and to showcase progress and achievement in the sector.

ALPI IN PARIS
Première Vision and Texworld
ALPI is everywhere! Our staff was present at two of the major shows in the textile and fashion industry: Première Vision and Texworld, which took place in Paris in February.

ALPI GALATA
Happy 20th Anniversary!
A great party has been celebrated at ALPI Galata, in Turkey, in honor of the 20th Anniversary of the company. Galata has been named after Galata Tower, symbol of power, science and glory in Istanbul, a city that has been the capital of empires for centuries. The Founders and Managing Directors, Vittorio Zagaia, Aram Kalenderoglu, Volkan Sarici, together with all the employees enjoyed a nice party to celebrate this important milestone.

During these years, ALPI Galata has created a great team of 140 employees covering offices and warehouses in Istanbul, Bursa, Izmir cities and Istanbul Air Cargo Terminal. In 20 years in business ALPI Galata has kept its corporate principles but always growing through continuous investments, quality of service and active improvement of Human Resources. Thanks to this it has become one of the significant part of the ALPI Network.
ALINI & PITIGLIANI
Office in Reggio Emilia

It is with great pleasure that we announce that starting March the 1st, 2017 our company ALPI Padana merged into Albini & Pitigliani S.p.A., becoming an integrated part of the mother company. ALPI Padana becomes Albini & Pitigliani Reggio Emilia branch.

“The decision has been taken in order to streamline our processes, create a better integration of the Network, share best practices and spread our name and logo widely across the market” said Lorenzo Albini, Managing Director of Albini & Pitigliani S.p.A.

This is the 10th office of Albini & Pitigliani S.p.A. in Italy, in addition to the others that are located in:

Prato, Milano, Napoli, Verona, Roma, Biella, Barletta, Imperia and Lucca.

ALPI IN JAPAN

Sandro Pitigliani, Managing Director, and Enzo Bresci, Air Export Manager, in Japan to meet our agents and colleagues. It seems they had a good time! Hard work, passion, dedication and fun... That’s #ALPIness!

ALPI & MA.RA
Verona - Bucharest

MA.RA Quality Logistics in partnership with Albini & Pitigliani has provided a direct line of transport groupage route: Italy, Verona - Romania, Bucharest. This service offers the possibility of daily take over to your suppliers, departures being scheduled every Wednesday and Friday. Our goal is to be very close to the customer, optimizing the transit time and price, paying maximum attention to the quality of services provided. Our knowledge and personnel offer you the best solutions in grouping goods like: clothes, shoes, textile, fabric, garments on hangers, garment boxes, cosmetics, household products, electronics, toys, plastics, household medical.

Tel: 004 021 255 55 02 /03/04
Fax: 004 021 255 55 06
Email: office@maralogistics.ro

ALPI ADRIATICA
30th Anniversary!

On January 19th ALPI Adriatica celebrated the 30th Anniversary. In facts 30 years ago, together Mr. Carlo Pozzi, we established the company. We are glad to see that during these 30 years ALPI Adriatica has grown and today has regular services to almost the whole Europe collaborating with various ALPI offices.

We thank Carlo and Enrico Pozzi for their passionate activities during these years.

ALPI FOR THE FUTURE!
Student’s internship

4 students, from the technical institute Paolo Dagomari in Prato, had the opportunity to work for 3 weeks in our Administration department.
ALPI DENMARK

Exhibition Dept

ALPI Denmark has now gathered its skills and experiences in a new department, EXPO ALPI DENMARK.

The new department undertakes transports to and from the exhibitions, as well as:

Delivery in the exhibition area, unpacking and installation on the stand, storage of packing material during the exhibition, preparation of customs documents, supply of any necessities before and during the exhibition, 24-hours support, transport of goods sold, coordination with the local exhibition forwarder.

Everything is done in close cooperation with the fairs and the official exhibition forwarder.

Hear more about the possibilities:

Tel: +45 7877 1408
Email: messe@alpi.dk

ALPI DENMARK

Update for the new HQ

The new Headquarters takes shape and looks fabulous.

The constructor has just started to fix the first elements for the office-section. What you can see is the first floor – two more floors have to be added.

During January and February the staff took this part of the building in use and they plan to move into the new office during July-August.

ALPI DENMARK

25th Anniversary!

ALPI started their activities in Denmark in February 1992, with a staff of four people at a small office in Herning, in the center of Jutland. 25 years later ALPI has 180 employees at four different locations in Denmark. Half of the original line up is still a major part of the company, as co-owner and managing director Niels Arne Marksussen (61) and co-owner Rene Mortensen (48), celebrated their 25th anniversary on February 1st.

The Danish version of ALPI today is a forwarding company known for providing customers with high-level service and flexibility, through a focus on attracting and retaining the most competent employees in all parts of the company. The ALPI Denmark group is a profitable business with traffics covering all of Europe, a strong courier and overseas department and many warehouse customers. ALPI is ready for the next 25 years in Denmark!

ALPI USA

ALPI Warehouses Review

ALPI USA, Inc. opened in Chicago in 1990 as the 1st ALPI office opened outside of the European Union. Today ALPI USA’s nine offices serve clients throughout the USA and Puerto Rico, with offices located in New York, Boston, Dallas, Atlanta, Chicago, Los Angeles, El Paso, and San Juan. The logistics office and warehouse are located in South River, New Jersey. ALPI USA’s total team consists of over 100 employees.

Discover more at www.alpiworld.com

ALPI MODA

Fiscal Representation

ALPI Servizio Moda, logistics division of Albini & Pitigliani, can offer the service of Fiscal Representation in order to properly manage VAT values.

Find out more about the process at www.alpiworld.com

BEN ATTIA MEHREZ

Milan’s Air&Sea Import Manager, visiting Korea, Thailand and India correspondent

NEWS & EVENTS
Pitti Filati Immagine
FEBRUARY 17TH, 2017
LAUNCHING OF
OUR REDESIGNED
ALPI UK WEBSITE

ALPI UK website is now directly linked to the worldwide site of our parent company, Albini & Pitigliani of Prato, Italy, offering up-to-date news, access to all of our overseas ALPI Group offices and agents, and links to our Facebook and LinkedIn pages.

PLEASE VISIT US AT
www.alpiuk.com or at www.uk.alpiworld.com
WE CAN FULFILL EVERY ASPECT TO SELL YOUR PRODUCTS ON LINE

We choose the right platform to develop your e-commerce after a careful analyse of your necessities and make your website accessible for any kind of device.

We offer a complete infrastructure with tools and software to manage every logistic aspect of your e-commerce, quality control, integration of ERP and CRM, personalized packaging, collaboration with couriers and reverse management.

We dedicate the best experts to satisfy all client requests. Our solution foresees two phases: Pre-sales to be able to guide the user to the purchase and After sales for customer loyalty.

We schedule strategies to promote your e-commerce and program activities that permit you to be found into search engines and on social networks.

FROM OUR EXPERIENCE IN THE LOGISTIC AREA, A NEW START-UP FROM ALBINI&PITELGIANI WAS BORN DEDICATED TO E-COMMERCE

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WE DEVELOPED AN INNOVATED AND INTEGRATED SOLUTION TO SIMPLIFY ONLINE SALES. DO YOU KNOW HOW MANY COMPLEXITIES BRINGS AN E-COMMERCE? X4ManS IS AN INTEGRATOR OF SOLUTIONS AND WAS DEVELOPED TO GUIDE COMPANIES THAT DON'T HAVE A FULLY KNOWLEDGE OF THE DIGITAL SYSTEM.
ALPI Belgium started its activities almost 25 years ago on June 1st, 1992. It is mainly specialized in road-freight but can also offer sea and airfreight through its daughter company Sotiaux International which was founded at the end of 2009. The offices and warehouses (10,000 m² for ALPI Belgium and 8,000 m² for Sotiaux International) are strategically situated in Brussels, near the airport of Zaventem and at only 60 km from the very important port of Antwerp.

The warehouses are all secured and under 24/7 camera supervision which enables them to store high value goods for the clients. All deliveries and pick-ups (approximately 50,000 in 2016) in Belgium and Luxembourg are handled under their own supervision with approximately 10 to 15 national trucks a day, all with tail lift.

ALPI Belgium also offers logistic solutions, such as warehouse storage, order-picking, palletizing, sorting, national deliveries, international transports worldwide!
Thanks to the ALPI Group, ALPI Belgium also offers transportation directly from Italy to the rest of the world. Many clients (especially in fashion) use this service which is very efficient, fast and less expensive than having the goods shipped to Belgium and afterwards re-routed to the production countries all over the world. The company provides customer-made solutions for any specific need of its customers. ALPI Belgium and Sotaux International are both customs agencies. Sotaux International provides fiscal representation on VAT for various customers in different countries and also has a bonded warehouse. Road freight lines (import and export Italy) have approximately 30 trucks a week with very short transit times all over Italy. Direct departures from Milano, Como, Reggio Emilia, Prato, Verona, Pordenone, Civitanova Marche, Rome and Napoli.

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SQ METERS  | ABOUT 18,000
EMPLOYEES   | 15
WAREHOUSE OPERATORS | 11
LAND        | 20,000,000 KILOS, 38,000 SHIPMENTS AND 50,000 NATIONAL DELIVERIES
AIR         | ABOUT 1,000 M²
SEA         | 700/800 IMPORT CONTAINERS
ADDITIONAL SERVICES | HANDLING, WAREHOUSING, PICKING, CUSTOMS’ FORMALITIES
Ireland

ALPI Ireland was established in 1993 and quickly became the market leader of road freight imports from Italy and also the go to forwarder for some of the biggest and most prestigious companies in Ireland. Once we cemented our position in this area we had to expand to meet the needs of our customer and we added services from Spain, Denmark and Germany to our portfolio while at the same time expanding our direct services from Italy with the offices in Verona, Civitanova Marche and Reggio Emilia to add to Prato and Milan.

FROM HUMBLE BEGINNINGS, WE MOVED IN 2001 TO OUR NEW STATE OF THE ART PREMISES IN ONE OF THE MOST SOUGHT AFTER LOCATIONS IN DUBLIN, PARKWEST.

DUBLIN PORT, DUBLIN AIRPORT AND MOTORWAY NETWORK OF IRELAND
EASY ACCESS!

Our core staff remains the same from 1993 and with the continued support from all in ALPI and our partners in the ALPI network we are again growing as Ireland recovers from the recent worldwide recession. The Irish economy is growing again at a fast pace and we believe there will be opportunities for us and our partners which will allow us to further expand the services of ALPI Ireland and open a dynamic marketplace for fellow members in the ALPI group.

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European road freight remains the mainstay of our companies success and we hope to have further opportunities to grow in Europe. Increasingly, air and sea services play a bigger part of our companies portfolio and we look forward to facilitating the enquiries we get from partners outside Europe and customers in Ireland. With the advent of Brexit we hope that Ireland’s close ties with the United Kingdom will present us with an opportunity to be well placed to support our partners and customers alike.

Our purpose-built warehouse, comprising of 3,000 m², allows for a quick turnaround of cargo for our customers and partners with same day deliveries in Dublin and surrounding counties along with nationwide coverage within 24 hours. We offer full logistics management with inwards and outward bound inventory reporting, cargo storage and related information from the point of origin to the point of consumption in order to meet customer’s and agent’s requirements alike.

As we approach our 25th anniversary in this vibrant and fast growing economy we look forward to developing our services while supporting our customer’s needs.
In 2004 we moved to our new office and warehouse building in Lahti. The location of our premises is ideal for logistics and near the metropolitan area with excellent delivery connections to all over Finland. Thanks to our wide network of valued agents and partners, we can handle the import and export transportations smoothly almost from anywhere to everywhere around the world.

Since the foundation 1992 the world has changed significantly in many ways and the forwarders are facing tougher challenges than ever. The international sanctions against Russia have affected among other countries especially Finland being close neighbour to Russia. But we are still here and will to celebrate our 25th anniversary next December. And last but not least, Mrs. Lempi Mattila, our first employee will retire before the end of this year. She really is one of a kind and has been the soul of the company. We all will miss her fascinating personality.
Sea and airfreight, due to tough competition and low prices, have never been our main business area. However, through collaboration with various ALPI offices and our reliable agents, we are able to serve our clients also in this field. We started 4 years ago a corporation with ALPI Denmark, first for import and soon after also for export. The volumes have increased steadily and at the moment it is our biggest traffic which makes us very proud. Meanwhile we have renewed our web site to be more corresponding and to meet the needs of today. Soon after releasing the new pages it was seen that we were more visible in the market and we were contacted by a lot of new customers. The next goal is to install a new operational IT program in order to bring our operations to another level. Hopefully we’ll have this project finished by the end of 2017.
Established Summer 2016 as part of ALPI group.
Office and warehouse (860m²) located in Riga, close to Riga Sea containers terminal.
10 minutes distance from Riga center and 20 minutes from Riga International airport.

WE ARE 5 PERSONS IN OFFICE AND ONE AT WAREHOUSE.

Main business is freight forwarding and regular cargo transportation lines between Latvia and EU countries, air/sea and logistics services.
The Global Strategic Meeting “Hankyu Hanshin Cargo Conference 2017”, held on the 2nd and 3rd of March 2017, has seen the active participation of Albini & Pitigliani. During the conference, each of the global regions and domestic headquarters presented specific initiatives in order to reach the goals of the mid-term management (FY 2016 TO 2018), and their affiliated agencies made presentations.

ALBINI & PITIGLIANI AND HANKYU HANSHIN EXPRESS STARTED THEIR COLLABORATION since the early 90s

This partnership strengthens every year more and more. Thanks to this, in the field of Air and Sea freight we have increased our operations in Italy and in Asia Pacific area.

The event also featured an award ceremony for the international transportation “Hankyu Hanshin Express Group Award 2016”. It was an honor for ALPI to participate and to be present at this important occasion. It was very interesting and productive. It has helped to create other business opportunities between ALPI and Hankyu Hanshin Express partners and offices worldwide.

Sandro Pitigliani, Managing Director of Albini & Pitigliani, delivered a speech to present the ALPI Group and the strong relation with Hankyu Hanshin Express.
The Wynwood Walls was conceived by the renowned community revitalizer and placemaker, the late Tony Goldman in 2009. He was looking for something big to transform the warehouse district of Wynwood, and he arrived at a simple idea: “Wynwood’s large stock of warehouse buildings, all with no windows, would be my giant canvases to bring to them the greatest street art ever seen in one place.” Starting with the 25th–26th Street complex of six separate buildings, his goal was to create a center where people could gravitate to and explore, and to develop the area’s pedestrian potential.

He wanted to give the movement more attention and more respect: “By presenting it in a way that has not been done before, I was able to expose the public to something they had only seen peripherally.” In 2010, building on the momentum of the year before, Goldman Properties added 10 more artists to their roster of Walls. They opened the Wynwood Doors, Tony Goldman’s nod to traditional portrait galleries and expanded the mural program outside the Walls.

The Wynwood Walls has brought the world’s greatest artists working in the graffiti and street art genre to Miami. Jeffrey Deitch co-curated the first successful year of the project in 2009, collaborating with Tony before his appointment as museum director of MOCA Los Angeles. “We have strived for a diverse representation of both American and international artists that encompasses everything from the old school graffiti artists to the newest work being created around the world. The project has truly evolved into what my friend Jeffrey Deitch calls a Museum of the Streets,” Tony had summarized.

From around the United States, Brazil, Belgium, Mexico, Portugal, Ukraine, Portugal, Greece, Spain, Germany, France, England, Japan and Singapore, the celebrated artists who have contributed to the Wynwood Walls include: Os Gemeos, Invader, Kenny Scharf, FUTURA 2000, Dearraindrop, FAILE, BÄST, Shepard Fairey, Aiko, Sego, Saner, Liqen, Nunca, Ben Jones, HOW & NOSM, Ryan McGinness, Jim Drain, Ara Peterson, Retna, Stelios Faitakis, Clare Rojas, The Date Farmers, avaf, ROA, Ron English, Jeff Soto, Logan Hicks, b., PHASE 2, Joe Grilo, COCO 144, Gaas, Whils, INTERESNII KAZII, Neuzz, SWOON, Ben Wolf, David Ellis, Barry McGee, Brandon Opalka, Friends With You, DALeast, Faith 47, Santiago Rubino, Daze, Kink, Moma, Miss Van, Lady Pink, Fafi, Sheryo, Kashink, Maya Hayuk and Lakwena.
In the early 1900s, South Beach Miami attracted another early entrepreneur named John Collins. One of the investors in Lum’s failed coconut plantation, Collins decided to grow avocados instead. While crops were fruitful, he was unable to get them to market on the mainland. Therefore, he began building a canal and bridge that would connect South Beach to the mainland. However, Collins went broke before his canal and bridge could be completed.

In 1912, along came John and James Lummus with a new vision for South Beach. They decided to create a “Fairy Land,” featuring a bathhouse that would be reached by tourists via a ferry from the mainland. This was the beginning of South Beach as a resort destination. In fact, the name South Beach was coined by one of the Lummus brothers’ daughters.

Another early Miami pioneer, Carl Fisher, played the most instrumental role in the evolution of South Beach into a true resort destination. Already wealthy with a winter home in Miami, Fisher noticed the unfinished bridge left by Collins, and partnered with him to build a hotel for tourists. Through this partnership, Collins finally got his bridge and Carl Fisher in 1913 completed South Beach’s first luxury hotel. Meanwhile, the island’s thick mangroves were removed and the bay was dredged. Soil from the Everglades was shipped in as fill and trees and shrubbery soon lined the streets of South Beach.

Fisher also created the Lincoln Road shopping district, known as the “Fifth Avenue of the South.”

The result is a unique blend of past, present and future!
Our services at international and intercontinental Trade Fairs:

COLLABORATION
with our qualified personnel to draw up documents before sending them to destination

SHIPMENT
of the merchandise by sea, by air or by truck, and notice of delivery of the merchandise

READINESS
of the merchandise

CUSTOMS CLEARANCE
of the merchandise

SETTING UP
at the Stand

ASSISTANCE AT THE FAIR
by our personnel two days prior and until closing to assure your success at the Fair, and to assist exhibitors with a possible reentry of merchandise

RE-DELIVERY OF MERCHANDISE
once it is returned to Italy

FORWARDING
of the goods wherever you want

AND, WE OFFER
all around assistance for anything the exhibitors require

We are able to guarantee you all of this thanks to the direct connections we have created over the years with official fair agents of various shows the world over.