

ALBINI & PITIGLIANI
INTERNATIONAL FREIGHT FORWARDERS

www.alpiworld.com



MAGAZINE

issue #17





For The Fight Against Cancer

THE ' SANDRO PITIGLIANI FOUNDATION

A NON PROFIT ORGANIZATION

ASSOCIAZIONE SANDRO PITIGLIANI

Chairman

Giovannella Pitigliani Sini

www.asspitigliani.it

A.I.C.E.

**Associazione italiana
contro l'epilessia**

Regione Toscana Onlus section

The provincial office Prato is located at
the CROCE D'ORO

Contact the Chairman, Lydia B. Albini
on 335 6187589 for all information and
subscriptions.

To become an A.I.C.E. member, just pay
the annual fee of 20 euro to the A.I.C.E.
account at the Istituto Paolo di Torino,
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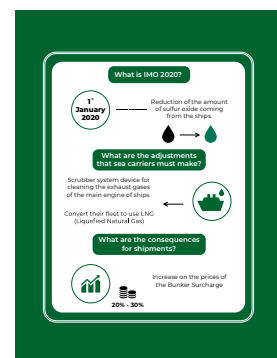
www.aice-epilessia.it



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Albini & Pitigliani
Photo by Francesco Perini

EDITORIAL

We are proud to present some of our new ventures. Please see at:

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Enjoy the reading

Piero Albini



Anuga Exhibition in Köln



ALPI in Paris at the Première Vision!



ALPI Galata Solidarity Initiative

Our colleagues of the Bursa branch of our office in Turkey Galata Int'l Freight Forwarding have gathered together as their own initiative to support the campaign organized by the Demirtas Rotary Club of Bursa to reach and support children fighting with cancer.

With the fund they have raised they sponsored the whole needs of garments and school stuff for 2 children. It is such a happiness to see that along with the corporate social responsibility projects that Galata in Turkey has been doing for many years now have motivated our colleagues also to act and take part in similar aid projects by themselves. This is #ALPIness!



ALPI USA Christmas Party!



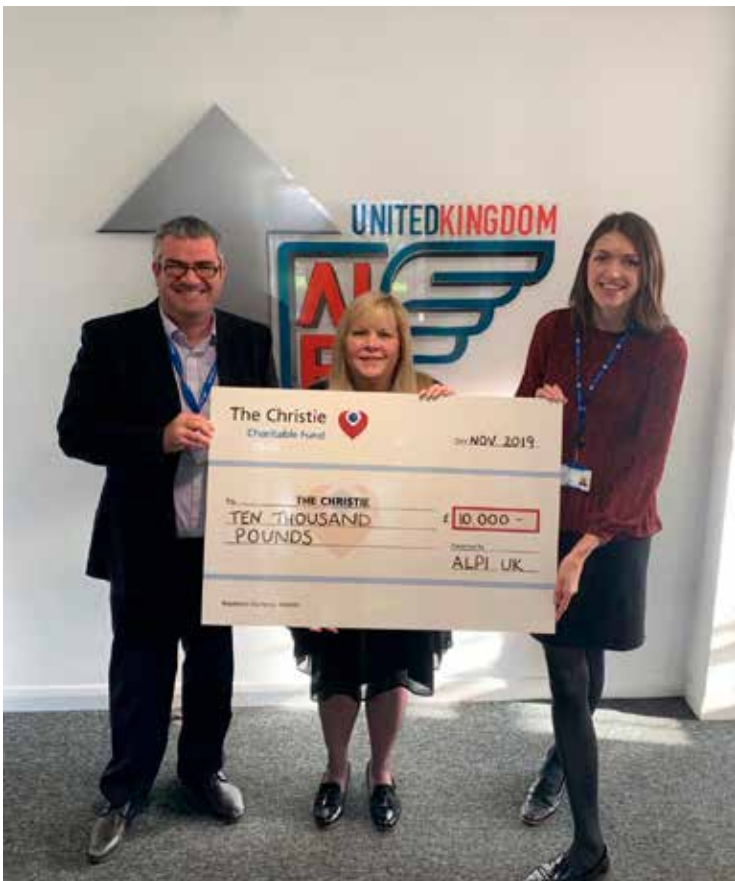
New CEO for ALPI Air & Sea in Denmark

CEO for ALPI Air & Sea in Denmark during the latest 13 years, John Blæsberg, has chosen to leave the position from 1st September 2019. Instead, he will be working as Chairman of the Board.

New CEO for ALPI Air & Sea will be Morten Høgsberg Nielsen, who is currently Branch Manager for ALPI in Kolding. Morten Høgsberg Nielsen is 40 years old and was previously CEO for Prime Cargo in Denmark.



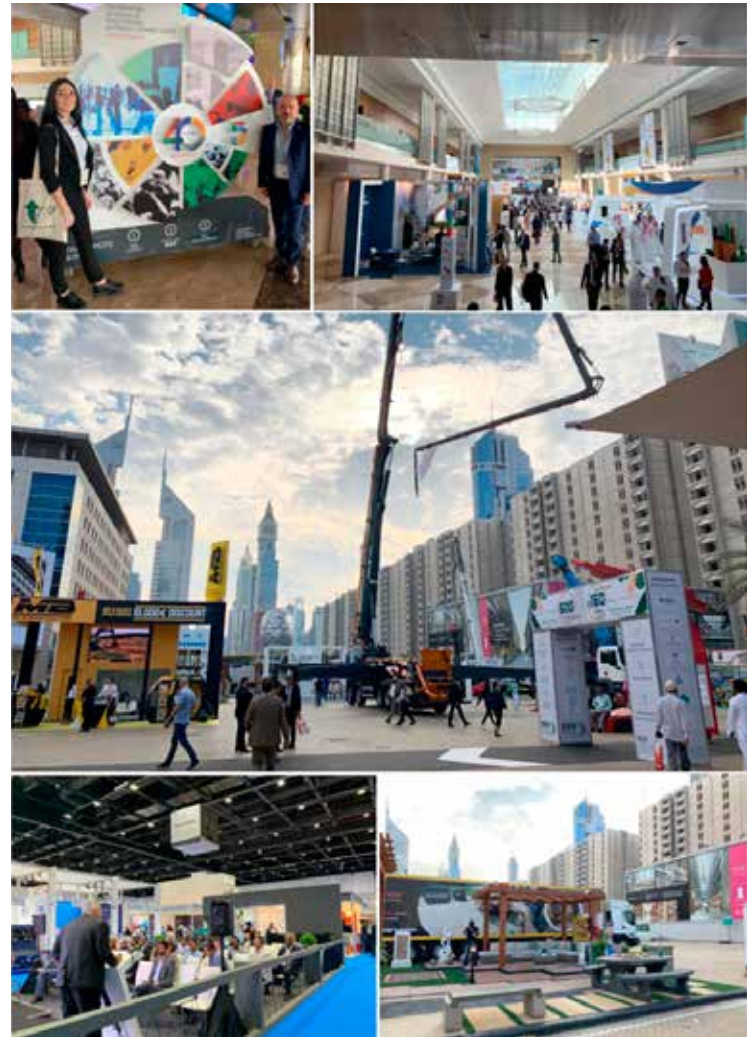
ALPI UK Charity Donation



The Big 5 Exhibition in Dubai - 25/28 November 2019

Greetings from Dubai! The ALPI Expo team is at the Big 5 Exhibition to assist exhibitors during all phases before the exhibition until closing. This fair is the global hub for the construction industry:

- 110,000 sqm Exhibition Space
- 2,500 Global Exhibitors
- 134 Participating Countries Represented



Ma.Ra Logistics Rebranding



I Firenze Marathon

Albini & Pitigliani together with Hankyu Hanshin Express



ALPI UK - Manchester Warehouse

Manchester is a major city in the North-West of England, with a population of over 500,000. Manchester has an intriguing history in the shipping and logistics industry, mainly being the home to the famous Ship Canal. The Manchester Ship Canal links Manchester and Liverpool and handles around 8 million tonnes of cargo annually.

The Alpi UK Manchester facility became fully operative on Friday 17th May 2019. The workforce in Manchester has grown since the start of 2019 with eleven office staff and four warehouse staff. This will continue to grow over the next year.

The new warehouse is approximately 52,000 sq ft and offers many services including, loading, unloading, logistics, pick and pack, road freight, air freight, sea freight, hazardous, distribution, short and long term storage in a secure premises. The office staff are now also involved in marketing, sales and customer services.

In July 2019, they had almost 5,000 cbm of freight move through the warehouse and estimate this pace will continue!



"Prato città per la vita"

Solidarity football match



I Office Assistant Buyer

Tour at ALPI warehouse in Prato
- Second Edition



Incoterms 2020 Conference in Prato



ALPI Suisse

7° Company certified SA8000 in Switzerland

ALPI Sweden

Obtained two important certificates



ALPI Galata

Obtained certificate ISO 45001: 2018

Nexxt - Made In Italy Expo

Los Angeles





INCOTERMS 2020

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	Incoterms 2010	Incoterms 2020	
EXW Ex Works			Seller is only responsible for making the good available at the seller's premises. The buyer bears the full risk from there to the destination.
FCA Free Carrier			Seller is responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.
CPT Carriage Paid To			Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport to the destination.
CIP Carriage and Insurance Paid To			Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.

ALBINI & PITIGLIANI
INTERNATIONAL FREIGHT FORWARDERS

INCOTERMS

	Incoterms 2010	Incoterms 2020	
DAP Delivered At Place			Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.
DAT Delivered At Terminal		Change for DAT to DPU	
DPU <small>NEW</small> Delivered Place Unloaded	Ex DAT		Seller delivers the goods and transfers the risk to the buyer when the goods are once unloaded at the agreed point within that place.
DDP Delivered Duty Paid			Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.
ALBIN & PITIGLIANI			

	Incoterms 2010	Incoterms 2020	
FAS Free Alongside Ship			Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer.
FOB Free On Board			Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as the goods have been set down inside the ship.
CFR Cost and Freight			Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
CIF Cost, Insurance and Freight			Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
ALBIN & PITIGLIANI			

MS 2020

IMO 2020 REGULATION

What is IMO 2020?

Starting from January 2020, due to the new rules imposed by the International Maritime Organization (IMO), the sulfur limit in the fuel oil used onboard ships will be reduced in order to "significantly reduce the amount of sulfur oxide coming from the ships (max 0.5%, now 3.5%) and have important benefits for health and the environment, in particular for populations living near ports and coasts".

What is the positive impact on health and the environment in detail?

Limiting sulfur oxide emissions from ships reduces air pollution and results in a cleaner environment. Note that the IMO 2020 regulation focuses on reducing sulfur emissions, not on reducing carbon dioxide emissions; therefore there will be no direct impact on global warming. However, with the implementation of the IMO 2020, the International Maritime Organization aims to reduce total sulfur emissions from ships from 2020 to 2025 by 77%. The overall objective is to reduce the negative impact of maritime transport on health, reducing air pollution caused by sulfur emissions by 68% globally and particularly in global coastal areas.

What are the adjustments that sea carriers must make?

To adapt to this request maritime carriers are faced with two choices:

- Install a scrubber system device for cleaning the exhaust gases of the main engine of ships to reduce emissions up to 0.5% on each boat
- Convert their fleet to use LNG (Liquefied Natural Gas)

What are the consequences for shipments?

The new green fuel for marine use is more expensive and therefore shipping companies will increase the BUNKER SURCHARGE tariffs for all activities.

The necessary adjustments require huge investments and for this reason, the shipping companies have announced an increase (between 20% and 30%) on the prices of the Bunker Surcharge.

We have been informed by many major carriers of increases since December 1, 2019. Some steamship lines will directly increase BAF, while others will add a new supplement called ENVIRONMENTAL FUEL or IMO 2020 FUEL SURCHARGE. The increase will vary by carrier and route.

All permanent quotes will be adjusted accordingly.

What can Albin & Pitigliani do for its customers?

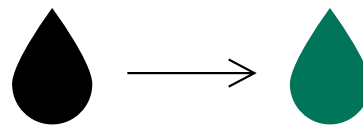
We will continue to ensure a quality service guaranteeing the reliability and transparency of the costs of the shipping companies selected by us by carrying on the philosophy that distinguishes us, ALPI with C.A.R.E. Our professionals are always available to answer any doubts and questions.



What is IMO 2020?

**1°
January
2020**

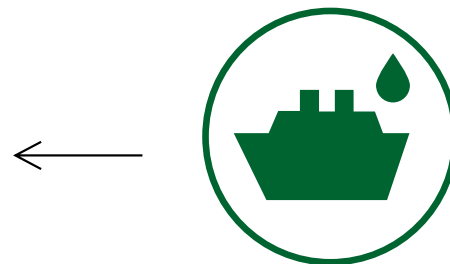
Reduction of the amount
of sulfur oxide coming
from the ships.



What are the adjustments that sea carriers must make?

Scrubber system device for
cleaning the exhaust gases
of the main engine of ships.

Convert their fleet to use LNG
(Liquefied Natural Gas)



What are the consequences for shipments?




20% - 30%

Increase on the prices of
the Bunker Surcharge

BOARD OF DIRECTOR INTERVIEW

ALBINI & PITIGLIANI VERSION 3.0



ALPI in Denmark is a subsidiary of the Italian freight forwarding group ALBINI & PITIGLIANI/ALPI Group. In addition to professional competences, ALPI is very much built around ALPI's family-based values about making an effort and treating everyone respectfully

Recently, the Italians Sandro Pitigliani and Edoardo Albini – the third generation of the ALPI Group – stopped off in Denmark. And found the time for a chat with ALPI News on the past, the present and the future.

In Denmark, Sandro Pitigliani sits on the board of ALPI Air & Sea whereas Edoardo Albini sits on the board of ALPI Danmark.

Their family-run group was founded in Italy back in 1945. At that time, two visionary friends and colleagues, Albo Albini and Alessandro Pitigliani, rented a lorry and established what has long since grown into a sprawling global logistics and transport group.

ALPI is a contraction of the family names of the two founders, Albini and Pitigliani. Their visionary approach to running a transport business was passed on to the second generation and, later, to the third generation. Today, Sandro Pitigliani and Edoardo Albini front a group with more than 70 years' experience, more than 1,400 employees and more than 20,000 customers globally using ALPI's best-practice transport and logistics solutions.

A best-practice which, in addition to professional competences, is largely based on ALPI's family-based values about treating everyone respectfully and taking social responsibility.

Historically, the Italian group has also always considered the longstanding colleagues in foreign departments to be "family".

Just like the third generation of the founding families are brought up to show respect for the values on which their parents and grandparents based the now international group.

What's the secret of Albini & Pitigliani's success?

Sandro Pitigliani: "Important family values are definitely what links the three generations, of which two still actively participate in day-to-day group operations. Moreover, the family concept has been developed to include all of our internal and international collaborative partners.

Throughout the years, we've managed to form solid collaborations based on respect, trust and, above all, personal relationships between people. As regards both employees and customers, this is our main priority."

Edoardo Albini: "I entirely agree with Sandro. Throughout the years, we've developed a network of relationships with means that we can reach any part of the world with passion and dedication as part of our work. That's our winning formula."

How does it feel to be the third generation behind the wheel?

Sandro Pitigliani: "It's a great responsibility but also an honour."

Edoardo Albini: "What our grandparents and our fathers built and developed makes us feel especially proud. For this reason, we also feel very responsible for doing at least just as well going forward."

How has the industry developed today compared to earlier?

Sandro Pitigliani: "Definitely for the better. We've more tools available which improve our activities and make them even safer. Technology has made great strides and, at Albini & Pitigliani, we've created a new Innovation & Application department which means that we're constantly updated in relation to developments within our industry."

Edoardo Albini: "Doubtless, the technology's the most significant difference to the industry: Tracing of shipments, sharing of operational information with our customers, partners and suppliers, advanced reporting developed with business intelligence tools: These are all innovative projects which no business within our industry can do without."

What are your expectations of the future?

Edoardo Albini: “Every day, we seek to consolidate and develop our collaboration with agents and partners. In the course of recent months, we’ve opened even more ALPI branches, and this means that we’re able to further spread our values and philosophy. I believe that’s our future direction: Expanding our horizons without forgetting our values and what we come from.”

Sandro Pitigliani: “We want to develop together with our customers and continue to meet their demands and needs. Both with new local branches and new service functions. By way of example, our new Food & Beverage division, which we established last year, has already developed into a real success. We’ll always try to match new trends and new developments with the needs of both current and future customers.”





Brazil

ASIA SHIPPING

MEET ASIA SHIPPING, LATIN AMERICA'S LARGEST LOGISTICS INTEGRATOR WITH A GLOBAL PRESENCE

Asia Shipping (AS), the only Latin American company to be among the top 50 freight forwarders in the world according to Transport Topics and is certified by several major companies in the industry.

The company operates across four continents and major economic areas and provides specialist services. AS is specialized in finding the most suitable integrated logistics solutions using its global integrated platform to support customers.

Our portfolio of logistics services covers everything from international freight to customs clearance, cargo insurance, warehousing and domestic shipping.

GLOBAL PRESENCE

With 23 years' experience and over 1000 employees, AS has 39 dedicated offices in 11 countries and a robust network of representatives across five continents.

The company's goal is to consistently expand and strengthen its global footprint. Founded in 1996, the first branch was opened in Santos, the biggest port in Latin America, followed by several other cities in Brazil and an international office in Hong Kong in 1999. The company's most recent offices are based in Frankfurt and Hamburg, Germany.

RECOGNITION

An integrated logistics specialist for the whole of Latin America, the Company was included in the list of top 50 companies in the Transport Topics global Freight Forwarding category in 2015. In 2018, Asia Shipping joined the Authorized Economic Operator (AEO) Program and was certified by Brazil's Federal Revenue Service. It also received the Green Seal from the São Paulo State Environment Journal.

The company is also ABNT ISO 9001:2015 certified, ensuring high quality standards, and also holds a Trace certificate that acknowledges its global efforts to raise anticorruption compliance standards on a global scale.





HADIA SION
← DO HACULIM →



Israel

MAYAN GROUP

The Mayan group and the ALPI group are expanding the cooperation

The management of the Mayan Group took part in the annual conference of the ALPI Group held in Italy and held professional meetings with agents from different countries. Mr. Rosbruch, CEO of Mayan Overseas, says: "ALPI's Experience in Russia and Mexico Allows Mayan Group to Open to These Markets."

The Alpi (Albini & Pitigliani) freight group represented in Israel by the Mayan Group holds its annual Worldwide Branch and Annual Agents Conference in Prato, where the company's headquarters are located in Tuscany, Italy.

ALPI's annual conferences provide a platform for professional meetings between the Managing Directors of the European, Asian and US branches of the Company and agents from the various countries with the Group's management.

As in previous years, the management of the Mayan Group took part in the ALPI Group's annual conference. According to Mr. Rosbruch, CEO of Mayan Overseas, "The activities of the ALPI Group in recent years have been characterized by the trend of expanding and opening new markets in the world for cooperation."

The Mayan Group and the ALPI Group have been working together for over a decade on air and sea from Italy and France, and in recent years the cooperation with the United States with Alpi USA has also expanded.

This year, the Mayan Group and the ALPI Group began expanding their joint operations from two other goals, giving the ALPI Group advantages and capabilities for the Israel market: Mexico and Russia - countries where the ALPI Group has chosen to establish its own branches and become a professional trade entity.

Mr. Rosbruch adds: "Undoubtedly, this visit has greatly contributed to further strengthening the cooperation between ALPI and Mayan.

Mexico and Russia are large countries that are expanding trade with Israel. These are important lines of trade, but at the same time, these are tradelines that have different complexities that require finding quality and experienced logistics partners that can ensure proper and professional handling of both imports into Israel and exports from Israel throughout the supply chain.

The experience of the ALPI group that has accumulated in recent years in both Russia and Mexico allows us to open up to these markets and offer its various customers quality solutions from these targets."

In addition to the general cargo specialization in various types of air and sea freight, ALPI Group is one of the European companies specializing in the export of Italian and French fashion and footwear to the world and Israel.

The strategic position of the company's management in the city of Prato, the capital of Italy's fashion and footwear manufacturing, and the French office and warehouse layout including a dedicated fashion branch in the Paris fashion district allows to provide unique and attractive import services to fashion houses.



JERUSALEM

Jerusalem, of course, is not only the capital of Israel, but also one of the world's most famous cities. Its incredibly rich history means it's a focal point for the three main faiths – Christians, Jews and Muslims, who ALL hold Jerusalem close to their hearts. As a result, it's perhaps not surprising to know that Jerusalem is one of the most fought over cities in history (destroyed twice, attacked 52 times, and captured and recaptured 44 times)...

The Old City of Jerusalem has to be one of the greatest historical sites in the world. Intense, deeply religious, and with all that history to enjoy...this is a must-see in Israel if ever there was one!

There are amazing sites within the walls of the Old City to see, including the real biggies: the Western "Wailing" Wall, the Church of the Holy Sepulcher and the Dome of the Rock. But there are also other awesome things to savor, such as the endless alleys and bazaars that are fun and very easy to get lost in, or mouth-watering culinary delights, including the sweet Arab dessert Knafeh, or the ever-legendary hummus.

Take it from us after countless visits, you can easily spend days here and still want more! Read our full guide to the Old City [here](#).

Israel MUSEUM

The Israel Museum is without question one of the very best in the world. With a huge range of exhibits, ranging from artifacts and ancient documents to Israeli art, this is a place that will over even the most jaded of tourists. After a major refurbishment in 2010, the Israel Museum has become even more of a must-see; just don't miss the amazing Shrine of the Book, the Second Temple model, the calming and beautiful Billy Rose Art Garden, and the ever updating collection of fine Jewish art.

The restaurants mentioned above will offer a wonderful dining experience, but there is also something to be said for the quick bites you can grab while out exploring. You can sit in a nearby park, a busy hummus joint or even a bench to enjoy some people watching while enjoying these delicious eats who belong on any Jerusalem bucket list:

- Hummus Shel Tahini – Jerusalem Nissim Bachar 23, Jerusalem – hipster vibe and tasty hummus
- Akramawi, Nevi'im 2 – Old City, Jerusalem – authentic hummus in the Old City
- Aricha Sabich – Machaneh Yehudah 83 15, Agripas, Jerusalem – the best sabich in town
- Urban Cafe Rehov Ha-Shikma 5, Jerusalem – amazing American-style cinnamon rolls
- Ja'afar Sweet Ja'afar Sweets, Khan Al-Zeit Street-Old City, Jerusalem – for anyone with a sweet tooth

The area around the Mahane Yehuda Market also offers some great spots who you should visit, if you love authentic food experiences:

- Ishtabach – specialty: shamburek, a Kurdish-Syrian pastry with tasty fillings
- Pizza Flora – the best Italian pizza in town
- Azura – a real institution in the shuk, open since 1952
- Manou Ba Shouk – tastes like your Middle Eastern grandma's home-cooked food
- Mousseline – the best spot to indulge in some ice cream for dessert

Getting lost in the Old City is definitely one of the things you must do in Jerusalem. The best way to explore Jerusalem is with one of our many tours.

- Visit the Church of the Sepulchre, Via Dolorosa, and Western Wall, while also making a stop at the Church of Nativity in Bethlehem as well as the Dead Sea, all in one day on our Jerusalem, Dead Sea, Bethlehem Tour. Or, visit both these historic sites as well as the modern city outside the walls on our Jerusalem Day Tour.

- For a breathtaking view of the city, take a trip through the Old City to the "Austrian Hospice", now a hotel, and there, make your way to the publicly accessible roof. Take a moment to view the gorgeous scenery, with the sound of the prayer call in the background.

- While strolling through the Old City, pick up a pair of handmade leather sandals, or a gorgeous ceramic bowl. These along with spices, candies, and sweets are all worth purchasing in the area, you won't regret it!



- The Western Wall, also known as the Wailing Wall or the Kotel, is the most significant historic site for the Jewish faith. This wall, located in the heart of the Old City, is a remnant of King Herod's renovation of the Second Temple and dates back to the first century B.C. Millions of pilgrims (Jewish and non-Jewish) make their way to the Western Wall each year to pray, writing their wishes on small pieces of paper before placing them between the cracks in the stone for God to answer. "Even if you have no faith at all, you can surely appreciate how important this spot is."

The most prominent part of the wall measures 187 feet long and can be accessed via the Prayer Plaza. This famous portion is divided into two areas, one for women and one for men.

There's much more to the Western Wall than what is visible in Prayer Plaza. Another 80 feet can be seen in an archeological exposition just south of the main section, while another 1,050 feet extend deep below the city's surface.

You can see this underground section by taking a guided tour of the Western Wall Tunnels, which lasts about an hour.



The Prayer Plaza section of the Western Wall is open to all visitors at all times. Admission is free, but modest dress is required. The tunnels are open Sunday through Thursday from 7 a.m. well into the evening (closing time depends on tour times), and Friday from 7 a.m. to noon. Guided tours cost 30 ILS (about \$8 USD) for adults and 15 ILS (around \$4 USD) for children and seniors. Discover more about the Western Wall on the official website.



TEL AVIV

Tel Aviv, with its golden beaches and lively cosmopolitan outlook is Israel's most modern metropolis. Most visitors land here to soak up the sun, shop-until-they-drop in cutesy boutiques, and enjoy some serious foodie action at the city's renowned café and restaurant scene. The beach may be the major tourist attraction, but Tel Aviv has more points of interest than its famous strip of sand. Nicknamed "The White City," the town was awarded UNESCO World Heritage Status in 2003 in recognition of its fine examples of Bauhaus. Jaffa, just to the south, is a gorgeously well-preserved old city with a port that has been in use for thousands of years and is now revitalized with restaurants and cafés.

A short walk south along the coast from downtown Tel Aviv brings you to the old Arab port town of Jaffa, with its preserved acropolis remains and well-restored stone architecture. Much of the original bazaar area is now home to restaurants and artisan boutiques. It's particularly lively in the evening when the old town throngs with diners. The flea market here is the major attraction for visitors, full of the hubbub of a genuine souk, while St. Peter's Monastery and the Old Port area itself are also not to be missed. Compared to the big-city hustle of Tel Aviv, Jaffa is a wonderfully tranquil place for a stroll that, despite serious gentrification, still retains its old-fashioned charm.

One of Tel Aviv's most atmospheric neighbourhoods, the Yemenite Quarter is full of meandering alleyways lined by old-style architecture that has withstood the area's gentrification. It was first settled by Yemenite Jews in the early 20th century, and the original feel of the closely-packed streets is still very much alive. The neighborhood backs onto Carmel Market.

The hub of Tel Aviv is this central plaza, laid out on two levels with a raised area for pedestrians above the carriageway and topped by the peculiar modern-art Fire and Water Fountain, designed by Israeli artist Yaacov Agam.

Tel Aviv's old port area (known as Namal) has been slickly rejuvenated and is now a hip waterfront hang-out strip full of shops and cafés. The boardwalk here is a favorite for promenading youngsters, while families flock to the area on weekends. The area is home to small private art galleries and an excellent indoor market.

During the weekends there are often free live music concerts and other events and family friendly entertainment.

This is a great place to come if you have kids in tow as there's usually plenty to keep them occupied.

This popular seaside resort sits on a beautiful golden sand beach that stretches for more than ten kilometers. The shoreline is the major attraction. Tel Aviv locals flock here during sunny weekends to chill out with friends and family.

Downtown is crammed with cafés and restaurants and really buzzes with energy during summer evenings. It's a quieter alternative to Tel Aviv if you don't fancy the big-city rush.





History

Although Tel Aviv itself is a modern town, Jaffa, just to the south, has been occupied for centuries. Excavations in recent years have brought to light a wall dating from the Hyksos period (18th-16th centuries BC), and archaeologists have also found a stone door with an inscription in the name of Egypt's Pharaoh Ramses II dating from the 13th century BC. Around 1200 BC, Philistines settled in Jaffa and on Tell Qasile (north of the river Yarqon).

Later (approximately 1000 BC), the town was captured by David, and it's thought that his son Solomon imported cedar wood from Lebanon for the construction of the temple in Jerusalem through the port of Jaffa or the harbor near Tell Qasile.

In later centuries, however, the population of Jaffa was predominantly Phoenician, and from the 3rd century BC, predominantly Greek. During the 1st century BC, the port of Jaffa lost its leading place to the newly founded town of Caesarea.

The Christian era in Jaffa began with the visit of the apostle Peter (Acts 9,36-43), and it became the see of a bishop during the 4th century AD broke away from Jaffa and became an independent city.

During the British Mandate (1920-48), wide new streets were cut through Jaffa's maze of alleys to make it easier to control disorder. By 1924, the town had a population of 35,000.

The United Nations plan for the partition of Palestine (1947) proposed that Jaffa (population 100,000, including 30,000 Jews) should remain Arab, and Tel Aviv (population 230,000) become Jewish.

In 1948, as the British Mandate was dissolved, an Arab sniper attack led to Jewish forces capturing Jaffa.

Much of the Arab population of Jaffa fled during the onslaught. On May 14th, 1948, David Ben-Gurion proclaimed the state of Israel in the former house of the first mayor of Tel Aviv, Meir Dizengoff. In 1949, the old town of Jaffa was amalgamated with the new Jewish town under the name of Tel Aviv-Yafo.



Mexico

ALPI MEXICO

The ALPI Mexico staff have more than ten-year experience in Logistics and Customs broker.

Our services:

Freight Forwarder Services in Import and Export:

- Air
- Ocean
- Multimodal

Customs Clearance Process for the most important customs around the country as:

- Mexico City Airport
- Veracruz
- Altamira
- Manzanillo

Customs Clearance process products:

- Apparel
- Footwear
- Cosmetics
- Iron
- General Merchandise.

Warehousing Services:

- Crossdock
- Picking pack
- Inventory control
- Distribution





Colombia

MAGNUM LOGISTICS GROUP

Located in Colombia, South America, with headquarters in Medellin and 6 other main strategic cities and ports, 19 warehouses facilities and 800 employees around the country.

Magnum is an integrated Logistics Operator providing own services:

- International Transport
- Inland transport
- Customs brokerage
- Warehousing at Free Zone facilities

Magnum counts on a variety of important customers in different industries and some of the main Colombian industry such EPM (main Public Services Company), Nutresa (food industry), Telmex (Telecommunications) among others.

Our operations and pricing teams are centralized strong units which supports the operations nationwide.

Per year we moved around:

- 20,000 Teus
- 13 own consol boxes
- 4500 air tons.
- 7 air freight consol boxes, one of them from Milan to Bogota in cooperation with Albini & Pitigliani.

Magnum Logistics Group is aware that only through Technology, we will be able to offer significant value added for customers and business associates. We count on an IT software focused on our customers continuing program of quality and improvement of our system information SOUL, which allows all our staff to execute their process timely and efficiently.

We count on 19 warehouses around the country and recently we have opened two warehouses in the Free Zone of Cartagena, one of the two main ports in Colombia.

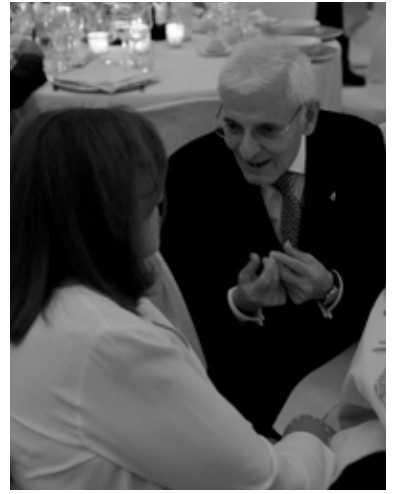
As part of our expansion plan, in 2018, we opened an own office in Santiago de Chile with very good results during 2019.

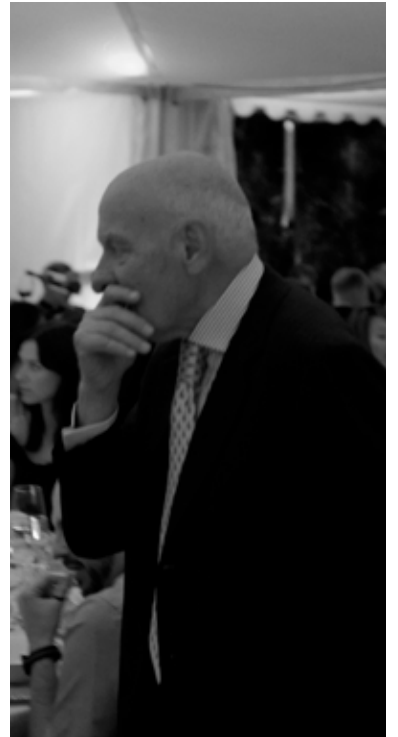


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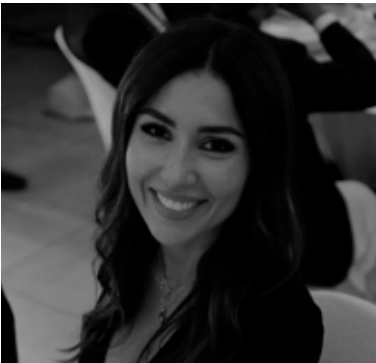




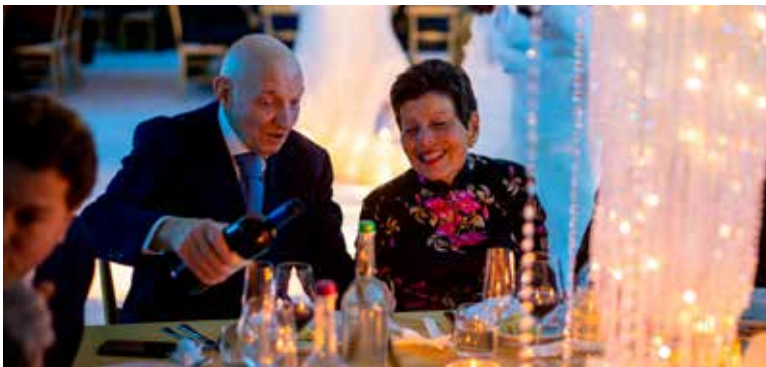








ALPI XMAS 2019













EXPO IN THE WORLD

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Our services at international and intercontinental Trade Fairs:

- **Collaboration** with our qualified personnel to draw up documents before sending them to destination
- **Shipment** of the merchandise by sea, by air or by truck, and notice of delivery of the merchandise
- **Readiness** of the merchandise
- **Customs clearance** of the merchandise
- **Setting up** at the Stand
- **Assistance at the Fair** by our personnel two days prior and until closing to assure your success at the Fair, and to assist exhibitors with a possible reentry of merchandise
- **Re-delivery of merchandise** once it is returned to Italy
- **Forwarding** of the goods wherever you want
- **And, we offer** all around assistance for anything the exhibitors require

We are able to guarantee you all of this thanks to the direct connections we have created over the years with official fair agents of various shows the world over.



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